



STIC Search Report

EIC 3600

STIC Database Tracking Number: 180959

TO: Andrew Rudy
Location: 5B09
Art Unit : 3627
Wednesday, March 08, 2006
Case Serial Number: 09/595528

From: Janice Burns
Location: EIC 3600
Knox 4B71
Phone: 2-3518
Janice.Burns@uspto.gov

Search Notes

Dear Examiner

There are a number of companies that offer corporate accounts. Some of them will bill monthly or bi-monthly or offer consolidated billing. There is also a delivery service software program that does corporate billing the date on this is not good.

NYCtoGo.com now Delivery.com – corporate accounts, consolidated billing
Restaurantexpress.com – corporate accounts
Restaurants DoorTwoDoor – corporate accounts, monthly billing
FreewayFood.com – corporate accounts
Carryout Menu.com – corporate accounts
Takeout Taxi – corporate accounts, monthly billing

Quikdine.com – software with a Invoices Payable/Receivable tool allows an administrator, on a month-by-month basis, to automatically keep track of all money owed to restaurants and all restaurants and **corporate accounts that need to be billed.**

If you have any questions or need a refocused please feel to contact me.

Janice Burns, MLS
ASRC Aerospace Corporation
US Patent & Trademark Office
Scientific & Technical Information Center
Electronic Information Center 3600
571-272-3518
571-273-0046 (fax)
Janice.Burns@uspto.gov



Recd
105/2

STIC EIC 3600

Search Request Form

Today's Date:

3/1/06

Class/Subclass

What date would you like to use to limit the search?

Priority Date: 6/16/2000 Other:

18095

Name Andrew J. RudyAU 3627 Examiner # 79151Room # 5-B09 Phone 2-6789Serial # 09/595,528

Format for Search Results (Circle One):

 PAPER

DISK

EMAIL

Where have you searched so far?

USP DWPI EPO JPO ACM IBM TDB

IEEE INSPEC SPI Other _____

Is this a "Fast & Focused" Search Request? (Circle One) YES NO

A "Fast & Focused" Search is completed in 2-3 hours (maximum). The search must be on a very specific topic and meet certain criteria. The criteria are posted in EIC3600 and on the EIC3600 NPL Web Page at <http://ptoweb/patents/stic/stic-tc3600.htm>.

What is the topic, novelty, motivation, utility, or other specific details defining the desired focus of this search? Please include the concepts, synonyms, keywords, acronyms, definitions, strategies, and anything else that helps to describe the topic. Please attach a copy of the abstract, background, brief summary, pertinent claims and any citations of relevant art you have found.

See attached drawing sheet & claims, e.g. claim 1

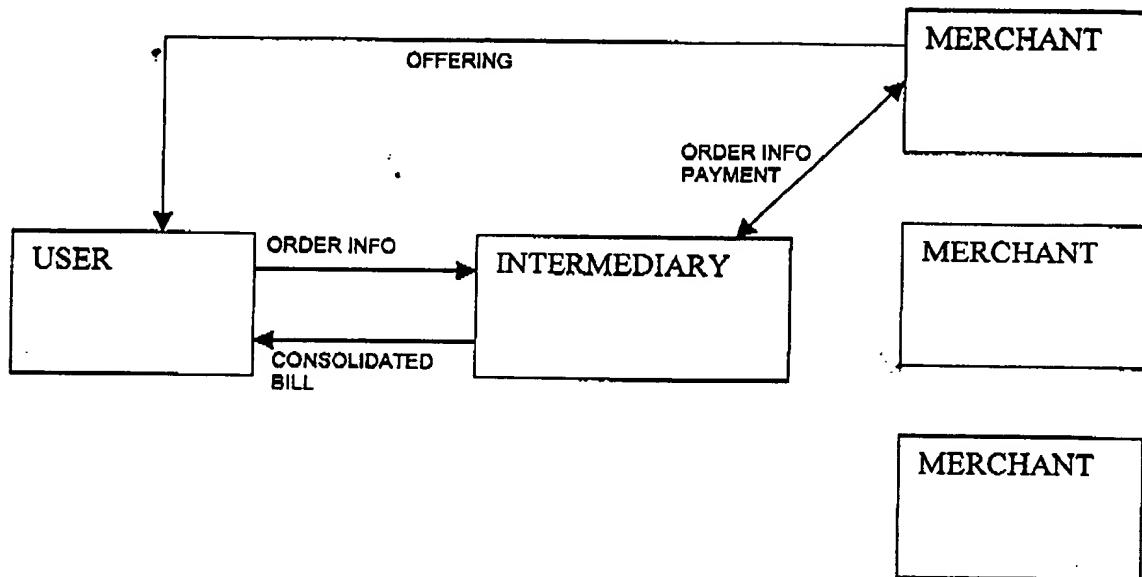
RWS
Thanks!!!
2

STIC Searcher _____ Phone _____

Date picked up _____ Date Completed _____



09/595528

PRESENT INVENTION

NO PATH FROM USER TO MERCHANT

aggregated buying
shopping cart
consolidated ordering
event planners

(9) CLAIMS APPENDIX

The claims involved in the appeal, namely claims 1-27, are as follows:

1. A method for providing electronic commerce and accounting services to organizations and service providers for offerings ordered by members of the organizations and delivered by the service providers, comprising the steps of:

providing said members with online access to a searchable database of said service providers with associated offerings via an interactive communication network, said searchable database being maintained by an intermediary;

enabling the members to electronically select a service provider from the database;

enabling the members to electronically select offerings from the selected service provider via the database;

enabling the members to electronically communicate the selected offerings and billing information for payment of the selected offerings to the intermediary;

electronically storing the billing information at the intermediary;

electronically communicating the offerings selected by the members from the intermediary to the selected service provider; and

providing a consolidated invoice from the intermediary to an organization for a plurality of offerings ordered by a plurality of members of that organization during a predetermined time period from a plurality of service providers.

2. A method in accordance with claim 1, comprising the further steps of:

collecting payment by the intermediary from the organization on the consolidated invoice;

paying of the service provider by the intermediary for all offerings ordered therefrom by the members during the predetermined time period.

3. A method in accordance with claim 1, wherein the members are provided with an additional option of paying for the offering via one of a credit card or cash, in which instance the offering is not billed to the organization on the consolidated invoice.
4. A method in accordance with claim 1, wherein:
 - the organization is a business;
 - the members are employees of the business; and
 - the billing information includes at least one of the employees' personal identification numbers, a specific identification number for said business, the business' address, the business' telephone number, and client billing codes.
5. A method in accordance with claim 4, wherein the searchable database is provided in the form of a searchable web site.
6. A method in accordance with claim 5, wherein the service providers are restaurants, further comprising the step of:
 - providing at least one web page associated with each restaurant in the database, which web page displays at least one of the restaurant menu, the restaurant food type, and the restaurant specialties of the day.
7. A method in accordance with claim 6, further comprising the steps of:
 - generating a report by the intermediary of all meals ordered by the employees during a specified time period containing at least one of order date, order time, employee name, employee's personal identification number, meal ordered, meal cost, client name, client code, and restaurant name; and
 - forwarding the report from the intermediary to the business.

8. A method in accordance with claim 7, wherein the report can be sorted by at least one of order date, order time, employee name, employee's personal identification number, meal ordered, meal cost, client name, client code, and restaurant name.
9. A method in accordance with claim 7, wherein the report can be generated upon demand by the organization.
10. A method in accordance with claim 7, wherein the report is forwarded from the intermediary to the organization via one of facsimile, email, a global communication network, or said interactive communication network.
11. A method in accordance with claim 6, further comprising the step of:
generating a receipt by the intermediary containing at least one of an order confirmation number, employee name, the employee's personal identification number, meal ordered, order date, order time, meal cost, client name, client code, restaurant name.
12. A method in accordance with claim 11, wherein the receipt is forwarded from the intermediary to at least one of the employee, the restaurant, and the organization.
13. A method in accordance with claim 11, wherein the receipt is forwarded from the intermediary via one of facsimile, email, a global communication network, or said interactive communication network.
14. A method in accordance with claim 6, further comprising the steps of:
forwarding from the intermediary to the employee an estimated time of meal delivery from the restaurant to the organization.
15. A method in accordance with claim 6, wherein the database is searchable by at least one of restaurant name, food type, food preference, and restaurant location.

16. A method in accordance with claim 6, wherein:

the business maintains house accounts with the restaurants; and

the consolidated invoice provides consolidation of amounts due on the house accounts.

17. A method in accordance with claim 2, further comprising the step of:

retaining a commission by the intermediary from the payment received from the organization, wherein only the balance of the payment from the organization minus the commission is forwarded by the intermediary to the service provider.

18. A method in accordance with claim 1, further comprising the step of:

providing a history of previous orders by the intermediary for each member.

19. A method in accordance with claim 1, further comprising the step of:

providing real-time assistance by the intermediary to resolve problems associated with an order.

20. A method in accordance with claim 1, wherein the step of providing a consolidated invoice from the intermediary to the organization is accomplished via one of facsimile, email, a global communication network, or said interactive communication network.

21. A method for providing electronic commerce and accounting services to organizations and service providers for offerings ordered by members of the organizations and delivered by the service providers, comprising the steps of:

providing said members with online access to a searchable database of said service providers with associated offerings via an interactive communication network, said searchable database being maintained by an intermediary;

- enabling the members to electronically select a service provider from the database;
 - enabling the members to electronically select offerings from the selected service provider via the database;
 - enabling the members to electronically communicate the selected offerings and billing information for payment of the selected offerings to the intermediary;
 - electronically storing the billing information at the intermediary;
 - electronically communicating the offerings selected by the members from the intermediary to the selected service provider; and
 - providing a plurality of consolidated invoices from the intermediary to the organization, each of the consolidated invoices contains amounts due for a plurality of offerings ordered by a plurality of members from a particular service provider.
22. A method in accordance with claim 1, wherein the consolidated invoice contains amounts due to each service provider which has been ordered from during the predetermined time period.
23. A method in accordance with claim 1, wherein the service providers are providers of one of flowers, gifts, transportation, accommodations, travel arrangement, entertainment, office supplies, office copies, documents, food, or beverages.
24. A method in accordance with claim 1, wherein the members are only allowed access to the searchable database for a pre-selected group of service providers.
25. A method in accordance with claim 24, wherein the pre-selected group of service providers is determined based on geographic location of the organization.
26. A method in accordance with claim 25, wherein the geographic location is determined by proximity to the organization.

27. A method in accordance with claim 1, further comprising the step of providing for delivery of the offerings from the service provider to the members.

Set Items Description
S1 983640 FOOD OR MEAL OR LUNCH OR DINNER OR RESTAURANT?
S2 58045 (DELIVERY OR DROPOFF OR DROP()OFF OR TAKEOUT OR TAKE()OUT -
 OR CARRYOUT OR CARRY()OUT) (2W) (SERVICE? OR PROVIDER?) OR RDS
S3 75944 (AGGREGAT? OR CONSOLIDAT???) OR COMBINED OR MONTHLY OR BI() -
 MONTHLY OR BIMONTHLY) (2N) (BILL OR BILLS OR BILLING OR INVOIC?)
 OR (BUSINESS?? OR CORPORATE? ? OR COMMERCIAL OR OFFICE) (2W) A-
 CCOUNT?
S4 61779 (BILLING OR INVOIC? OR PAYMENT? OR SETTLEMENT OR COLLECT???)
 OR ACCOUNT???) (1W) (FUNCTION? ? OR SERVICE? OR PROVIDER?)
S5 529473 INTERMEDIAR? OR AGGREGAT? OR THIRD()PART? OR THIRDPART?
S6 782 S5(5N)S4
S7 901 S1(5N)S2
S8 10 S7 AND (S3 OR S6)
S9 33 S7 AND (S3 OR S4)
S10 31 RD (unique items)
File 15:ABI/Inform(R) 1971-2006/Mar 07
 (c) 2006 ProQuest Info&Learning
File 610:Business Wire 1999-2006/Mar 08
 (c) 2006 Business Wire.
File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
File 476:Financial Times Fulltext 1982-2006/Mar 09
 (c) 2006 Financial Times Ltd
File 613:PR Newswire 1999-2006/Mar 08
 (c) 2006 PR Newswire Association Inc
File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc
File 634:San Jose Mercury Jun 1985-2006/Mar 07
 (c) 2006 San Jose Mercury News
File 624:McGraw-Hill Publications 1985-2006/Mar 07
 (c) 2006 McGraw-Hill Co. Inc

10/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

02866156 719615001

Franchising and the Internet: an exploratory study of franchisor Web sites
Dixon, Helen; Quinn, Barry
Internet Research v14n4 PP: 311-322 2004
ISSN: 1066-2243 JRNL CODE: NTRS
WORD COUNT: 7154

...TEXT: Directory (17th edition) uses 14 categories for defining business format franchisors: business services, cleaning services, **delivery services**, distribution **services**, estate services, **food** franchising, health and beauty, homecare services, leisure and travel, motorist services, printing services, property care...

...allow customers to order online, although none of these companies have facilities for accepting online **payments**. Distribution **services** franchisors with Web sites exhibit a similar situation, with 43 per cent accepting online orders...

...least 62 per cent of franchisors in each category providing product/service information. All the **delivery services**, distribution **services**, **food** franchising, health and beauty and printing services Web sites examined provide information on the franchise...

10/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

02677333 454194921

Where wellness shows up on the bottom line
Taggart, Jacqueline; Farrell, Jamie
Canadian HR Reporter v16n18 PP: 12, 15 Oct 20, 2003
ISSN: 0838-228X JRNL CODE: CHRR
WORD COUNT: 942

...TEXT: If employees routinely work long hours and late nights, consider making arrangements with a nearby **restaurant** for regular pickup or **delivery services**, thereby offering a healthier alternative to on-site vending machines.

If peak business periods stress...

...at (416) 385-2119 or jtaggart@morneausobeco.com. Jamie Farrell is a consultant in the **corporate accounts** practice of the Toronto office of Momeau Sobeco. He can be contacted at (416) 445...

10/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

02589835 349619581

Menu marketers deliver dinner, incremental sales
Spector, Amy
Nation's Restaurant News v37n20 PP: 154-156 May 19, 2003
ISSN: 0028-0518 JRNL CODE: NRN

WORD COUNT: 1507

...TEXT: Craig Cohen, founder, chief executive and president of Waiter.com and membership chairman of the **Restaurant Marketing Delivery Association**.

The **services** have developed or franchised sophisticated Web portals through which consumers can place their orders. Affiliated...delivery builds the restaurants' to-go business, Craig finds.

A Bennigan's general manager says **delivery services** help drive his **restaurant**'s sales to **corporate accounts**.

"When you see a Chill's commercial, you don't have a catalog in front..."

10/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01707590 03-58580
Foreign market entry mode choice of service firms: A contingency perspective
Ekeledo, Ikechi; Sivakumar, K
Journal of the Academy of Marketing Science v26n4 PP: 274-292 Fall 1998
ISSN: 0092-0703 JRNL CODE: AMK
WORD COUNT: 13161

...TEXT: of a soft service must be in physical proximity during its consumption. For example, the **delivery** of soft **services** by hospitals, hotels, **restaurants**, and health care facilities requires physical proximity between provider and consumer (Erramilli and Rao 1990... examination. That requirement puts foreign-trained accountants at a disadvantage (Dahringer 1991). To engage in **accounting service**, a foreign firm must hire locally trained accountants or join with a local accounting firm...

10/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01278445 99-27841
For your desktop-dining pleasure
Bernstein, Charles
Restaurants & Institutions v106n20 PP: 34 Aug 15, 1996
ISSN: 0273-5520 JRNL CODE: RIN

ABSTRACT: A profile of Steak-out Franchising Inc. is presented. Steak-out offers **meal - delivery services** targeting **business** diners. Delivery **accounts** for about 85% of Steak-out's sales and takeout is 15%. Each Steak-out...

10/3,K/6 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01145398 97-94792
A rush to interactive

Watkins, Edward
Lodging Hospitality v51n11 PP: 61-62 Dec 1995
ISSN: 0148-0766 JRNL CODE: LHO
WORD COUNT: 742

...TEXT: chain or system (mentioned by 29 percent of respondents), airline scheduling and reservations (27 percent), **restaurant delivery services** (25 percent), reservations for other travel services (24 percent) and shopping services (18 percent).

When...

...most common problem (cited by 22 percent of those surveyed) is disputes with guests over **billing of services**. Other problems mentioned include hardware malfunctions (20 percent), guest complaints on picture quality or transmission...

...Problems with Guestroom Entertainment Systems (Factors Most Often Cited by Operators)

Disputes with guests on **billing of services** --22.3%

Hardware malfunctions (i.e., tape machines, cable)--20.1%

Guest complaints on picture...

...other hotels within the same chain or system--29.4%

Airline scheduling & reservations--27.0%

Restaurant delivery services --25.5%

Reservations for other travel services (rental cars, theme parks, etc.)--24.3%

Shopping...

10/3,K/7 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01027753 96-77146

Vertically integrated services for the elderly: Fact or fiction?

Walsh, Anne M

Health Care Strategic Management v13n5 PP: 6-8 May 1995

ISSN: 0742-1478 JRNL CODE: HCT

WORD COUNT: 2099

...TEXT: entering the elder care market can develop community-based products such as case management services, **meal delivery services** or adult day care programs, while organizations with experience in the aged market may design...revenue sources in the market.

Social service organizations provided more case management, day care and **meal delivery services** than health organizations. These services were more community-based in nature and most often were...

...social service organizations received private payments, 88'b of the health care providers received self- **payment for service**.

Conversely, health-related organizations did not appear to pursue foundations actively in the region. While...

10/3,K/8 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00998329 96-47722
If customers won't come to you ... go to them
Raphel, Murray; Raphel, Neil
Progressive Grocer v74n3 PP: 21-22 Mar 1995
ISSN: 0033-0787 JRNL CODE: PGR
WORD COUNT: 863

...ABSTRACT: baskets to decorate the store. 3. Offer a fancy delivery service. 4. Offer a limited **delivery service**. 5. Have a **food** exposition at the store. 6. Open a catering service. 7. Offer free delivery on higher...
...TEXT: on the screen in color and rotated. Consumers can pay for food purchases in their **monthly** cable **bill** or put them on a credit card. The program is being run by ShopperVision Express...

10/3,K/9 (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00878210 95-27602
Computers and multiunit food-service operations
Kasavana, Michael L
Cornell Hotel & Restaurant Administration Quarterly v35n3 PP: 72-80 Jun 1994
ISSN: 0010-8804 JRNL CODE: CHR
WORD COUNT: 5165

...ABSTRACT: the control of such critical variables as multiple operations, marketing intelligence, menu planning, financial analysis, **corporate accounting**, labor scheduling, production planning, customer service, account settlement, product pricing, and inventory management. Decisions about...
...TEXT: the control of such critical variables as multiple operations, marketing intelligence, menu planning, financial analysis, **corporate accounting**, labor scheduling, production planning, customer service, account settlement, product pricing, and inventory management. Through computerization...on-line telephone directory to gain access to the appropriate department.

On a unit level, **restaurants** with **take - out** or **delivery services** can process orders, schedule production, and plan deliveries without attendant assistance. For example, when calling...

10/3,K/10 (Item 10 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00878205 95-27597
An expanded restaurant typology
Muller, Christopher C; Woods, Robert H

Cornell Hotel & Restaurant Administration Quarterly v35n3 PP: 27-37 Jun
1994
ISSN: 0010-8804 JRNL CODE: CHR
WORD COUNT: 5574

...TEXT: volume more today than they have in the past; employee cafeterias now compete with pizza **delivery**, quick-**service restaurants**, and even moderate-upscale **restaurants**, particularly on special occasions. One result of this change has been that managerial skills required...includes a subsidy component, becomes a considerable factor in profit planning for the high-volume **business**-dining **account**. Volume purchasing (see the article in this issue by Norkus and Merberg) can be heavily...

10/3,K/11 (Item 11 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00827304 94-76696
After the quake: Shell-shocked from damages, operators cope with the effects of LA disaster
Martin, Richard
Nation's Restaurant News v28n5 PP: 1, 4 Jan 31, 1994
ISSN: 0028-0518 JRNL CODE: NRN
WORD COUNT: 2167

...TEXT: establish "fall-back" alliances with firms outside the immediate region in order to maintain payroll, **food** preparation, **delivery** and **accounting services** after the next natural disaster, Sarokin said.

Luck--in the form of crisis preparedness--also...

10/3,K/12 (Item 12 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00699390 93-48611
Lending to franchises
Strischek, Dev
Commercial Lending Review v8n2 PP: 10-21 Spring 1993
ISSN: 0886-8204 JRNL CODE: CLV
WORD COUNT: 4470

...TEXT: specific period of time.(5) Business format franchisors include private postal centers and tax and **accounting services**.

FRANCHISEES PAY AN UP-FRONT FEE AND ROYALTIES

The franchisee usually pays a onetime fee...enter franchising, even efficient companies must be prepared to increase overhead. Take-out Taxi, a **restaurant - food** home **delivery service**, budgeted \$100,000 to support franchising activities but spent \$154000. A franchising concept will require...

10/3,K/13 (Item 13 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00580460 91-54807

Food-To-Go

Casper, Carol

Restaurant Business v90n16 PP: 121-136 Nov 1, 1991

ISSN: 0097-8043 JRNL CODE: RTB

WORD COUNT: 4427

...TEXT: probably stem more from fast-food and midscale operations, Good predicts.

Peter Hetherington, publisher of **Meal Delivery Digest**, a newsletter for **delivery services**, concurs. "Customers today are ordering most from medium-priced restaurants, whereas a few years ago...for additional ones.

DO IT YOURSELF. Jeff Senior and partners decided to offer their own **delivery service** from their Italian **restaurant** Caffe Lampara in Boston, although they had formerly used a third-party service for their...

...meetings.

Companies going after this market often tailor their service to suit businesses. Door2Door offers **monthly billing** to corporate clients. Steak-Out takes pains to make sure multi-order deliveries go smoothly...

10/3,K/14 (Item 1 from file: 610)

DIALOG(R)File 610:Business Wire

(c) 2006 Business Wire. All rts. reserv.

01002626 20031209343B9154 (USE FORMAT 7 FOR FULLTEXT)

NYCToGo.com Acquires HomeDelivery.com; Acquisition Creates Largest Online Retail Delivery Service Catering to New Yorkers

Business Wire

Tuesday, December 9, 2003 08:33 EST

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSPWIRE

WORD COUNT: 570

TEXT:

...Paul

Geller, CEO of Delivery Concepts, LLC. "Our successful track record in building an online **meal delivery service** proves the viability of Web-based retail ordering and delivery." As with meal delivery, most...

...then-struggling NYCToGo.com in 2000, and proceeded to build the business into the online **meal delivery service** of choice in New York City. Under Geller's direction, NYCToGo.com's daily order...

...receive select elements of the Gold Plan for free. They also benefit by getting one **consolidated bill** each month listing orders from all restaurants, in addition to reports and the ability to...

...800 local and neighborhood restaurants, merchants and national chains. Its customers include both consumer and **corporate accounts** .)

EIC 3600

Dialog Search

SOURCE: Delivery Concepts LLC

CONTACT: The Halo Project Inc.
Sedef Onder, 212-464-7332

Customize...

10/3,K/15 (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00350072 20000824237B5513 (USE FORMAT 7 FOR FULLTEXT)
Hypercom Introduces Handheld Wireless Card Payment Terminal with Internet Access
Business Wire
Thursday, August 24, 2000 08:20 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 719

...and web
appliance for merchants and service providers, including car rental companies,
stadiums, medical facilities, **restaurants** and **delivery services** that want to bring the payment system directly to the consumer.

When used with Hypercom...

...and cash management reporting through a standard browser - in addition to traditional and smart card **payment functions**. The integrated web browser also supports easy application downloading and expanded networking functionality for merchants ...

...an array of important value-added features. It is the ideal solution for retail stores, **restaurants**, hotels, stadiums and **delivery services** that want to use proven technology to maintain their competitive edge."

With a near-palm...

10/3,K/16 (Item 3 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00348286 20000822235B3538 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data Launches Online Real-Time Merchant Site
Business Wire
Tuesday, August 22, 2000 08:33 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,214

TEXT:
Company Changes Name of Wireless Express
Payment Service (WEPS) to Synapse

U.S. Wireless Data, Inc. (USWD) (OTCBB: USWDA) today announced the debut...

...successful."

Synapse Merchant Reports enables USWD's clients to deepen the scope of the wireless **payment service** they offer their customers. For instance, merchant Volume Services America uses Synapse to enable wireless...

...also marks a name change for the service previously known as WEPS(sm), Wireless Express **Payment Service** (sm), to Synapse.

"As we expand, we realized that the acronym WEPS wasn't the...

...opening new markets for card payments by making card transactions practical for taxis and limousines, **delivery services**, quick **service restaurants**, home maintenance and repair services, outdoor fairs and markets, sports stadiums and arenas, performance halls...

10/3,K/17 (Item 4 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00310460 20000627179B1829 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data's Board of Directors Proposes 1 for 4 Reverse Split to Realign Share Count
Business Wire
Tuesday, June 27, 2000 18:01 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWswire
WORD COUNT: 713

...sm) service as the standard for wireless point-of-sale transaction processing.

About Wireless Express **Payments Service** (sm) (WEPS)

WEPS provides a seamless interface among a merchant's wireless point-of-sale...

...the speed and mobility needed to make card transactions practical. These include taxis and limousines, **delivery services**, quick **service restaurants**, home maintenance and repair services, outdoor fairs and markets, sports stadiums and arenas, performance halls...

10/3,K/18 (Item 5 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00298679 20000612164B9885 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data Signs Agreement With Lynk
Business Wire
Monday, June 12, 2000 07:20 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 778

TEXT:

U. S. Wireless Data (USWD) (OTCBB:USWDA), the leader in wireless **payment services**, announced that another major card transaction processor, Lynk Systems, Inc., has contracted to offer USWD's Wireless Express **Payments Service** (SM) (WEPS(SM)) to its merchants.

This agreement will expand the reach of WEPS to...

...the speed and mobility needed to make card transactions practical. These include taxis and limousines, **delivery services**, quick **service restaurants**, home maintenance and repair services, outdoor fairs and markets, sports stadiums and arenas, performance halls...

10/3,K/19 (Item 6 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00294292 20000605157B5397 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data & First American Payment Systems Enable Wireless Card Processing at MasterCard Colonial Golf Tournament
Business Wire
Monday, June 5, 2000 15:19 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 907

TEXT:

...technology that made this possible is U.S. Wireless Data's WEPS(sm) (Wireless Express **Payment Service** (sm)) technology. WEPS provides a seamless interface between a merchant's wireless point-of-sale...

...stadium and amusement park concessions, wireless credit card processing is a boon for quick-service **restaurants**, **delivery** and transportation **services**, and home maintenance and repair services, to name a few. Only WEPS can make it...

10/3,K/20 (Item 7 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00292140 20000601153B3160 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data Concludes Private Equity Financing to Fund Implementation of New Business Plan
Business Wire
Thursday, June 1, 2000 13:40 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 672

USWD's strategy is to establish the Company's Wireless Express **Payment Service** ("WEPS") as the global standard for wireless point-of-sale ("POS") transaction processing. WEPS provides...

...open up vast new markets that have historically not accepted card payments, including quick service **restaurants**, **delivery services** and the transportation industry, to name a few.

Central to the Company's strategy is...

10/3,K/21 (Item 8 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00273246 20000505126B3777 (USE FORMAT 7 FOR FULLTEXT)
Winfield Capital Corp. Announces Investment in U.S. Wireless Data, Inc.
Business Wire
Friday, May 5, 2000 08:23 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 408

...data transport and the Internet - to enable wireless payment processing. The Company's Wireless Express **Payment Service** ("WEPS") provides a gateway between all of the parties within a wireless point-of-sale...

...or faster transaction speed to accept wireless point-of-sale payments. Examples include transportation services, **delivery services**, and fast **food restaurants**, among others. By providing a seamless interface between a merchant's POS terminals, wireless carriers...

10/3,K/22 (Item 9 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00263709 20000425116B3863 (USE FORMAT 7 FOR FULLTEXT)
Hypercom Announces the First Wireless, Internet-Enabled POS Payment Terminal Supporting Microsoft Windows CE; Palm-Sized ePic ICE 4000CE Delivers Array of Value-Added Services
Business Wire
Tuesday, April 25, 2000 08:20 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 912

TEXT:
...commerce function, and cash management reporting through a standard browser -- in addition to traditional card **payment functions**.

Additionally, the integrated web browser supports easy application downloading and expanded networking functionality for merchants...

...interactive electronic coupons, interactive loyalty, electronic receipt capture, branding programs, e-commerce and traditional secure payment processing functions . Optional components and add-ons include a smart card reader, and memory options of...

...printed receipt," said Wallner. "The ePic ICE 4000CE is the ideal solution for retail stores, restaurants , hotels, stadiums and delivery services that know that their future growth depends on their ability to utilize technology to retain...

10/3,K/23 (Item 10 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00236751 20000320080B5785 (USE FORMAT 7 FOR FULLTEXT)
U.S. Wireless Data, Inc. Announces \$37.8 Equity Financing
Business Wire
Monday, March 20, 2000 08:34 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 567

...data transport and the Internet - to enable wireless payment processing. The Company's Wireless Express Payment Service ("WEPS") provides a gateway between all of the parties within a wireless point-of-sale...

...or faster transaction speed to accept wireless point-of-sale payments. Examples include transportation services, delivery services , and fast food restaurants , among others. By providing a seamless interface between a merchant's POS terminals, wireless carriers...

10/3,K/24 (Item 11 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00168949 20000110010B0346 (USE FORMAT 7 FOR FULLTEXT)
Pink Dot Inc. Names Scott Langdon Chief Information Officer
Business Wire
Monday, January 10, 2000 12:15 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 423

TEXT:
Pink Dot Inc., one

of the largest grocery, household staples and prepared **food delivery services**, named Scott Langdoc chief information officer.

Langdoc was formerly executive vice president and chief information...

...Pink Dot is poised to become the pre-eminent national grocery, household staples and prepared **food delivery service**."

While at Raley's, Langdoc directed all information technology, including point-of-sale, voice and...

...president and chief information officer of USCS International, the parent company of CableData and International **Billing Services**. There, Langdoc was responsible for all internal information systems and development, corporate networking, telecommunications and...

...1987, privately held Pink Dot is one of the largest grocery, household staples and prepared **food delivery services**, currently serving more than 100,000 customers.

Customers place their orders either via the Internet...

10/3,K/25 (Item 1 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0396480 BW662

GASCARD INC: GASCARD Inc. announces contract to supply the state of Texas' fleet fuel management services requirements

April 7, 1994

Byline: Business Editors & Energy Writers

...services will also allow for more effective use of state-owned fuel outlets by facilitating **billing functions** between state agencies."

Lindsay Holland, GASCARD's chief executive officer, added that, "GASCARD is honored..."

...petroleum marketers, more than 500 salespeople market the GASCARD system primarily to local and regional **delivery**, sales and **service** fleets, such as **food** and beverage distributors, overnight package **delivery services**, taxi companies, public utilities and government agencies.

GASCARD was originally organized in May 1981 and...

10/3,K/26 (Item 2 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0312836 BW716

WORLDCORP US ORDER: WorldCorp's US Order announces launch of Bell Atlantic ScanFone

January 6, 1993

Byline: Business Editors

...rather than hours."

Customers subscribing to the Bell Atlantic ScanFone system will receive electronic bill **payment service**, home grocery shopping via Safeway Express, take-out **food delivery** through **Takeout Taxi**, ATM **services** for MOST network customers and access to such popular mail order catalogs, as Crate & Barrel...

10/3,K/27 (Item 1 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00563697 20010501PHTU031 (USE FORMAT 7 FOR FULLTEXT)

Tmxinteractive Opens Offices Nationwide

PR Newswire

Tuesday, May 1, 2001 10:39 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,269

...be managed by Brian Gowney, who holds more than 10 years of experience in sales, **business development**, and **account and client relationship management**. Prior to TMX, Gowney served as an Account Executive and Sales...

...Brian Doyle.

Prior to joining TMX, Doyle served as Director of Mid-Atlantic Sales for **Food .com**, the Internet's largest **takeout** and **delivery service**.

During his

tenure with **Food .com**, Doyle developed more than 3,000 distribution clients

including the Washington Post.com. Prior...

10/3,K/28 (Item 2 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00416705 20000918NYM124 (USE FORMAT 7 FOR FULLTEXT)

First Data Selects U.S. Wireless Data for Wireless Payment Solutions

PR Newswire

Monday, September 18, 2000 11:46 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 980

TEXT:

First Data Merchant Services, a subsidiary of First Data Corp. (NYSE: FDC), electronic commerce and **payment services** leader, today selected U.S. Wireless Data Inc. (USWD) (OTC Bulletin Board: USWDA), the leader...

...as new merchants in need

of a wireless solution.

Synapse, formerly known as Wireless Express **Payment Service**, provides a seamless interface among wireless point-of-sale terminals, wireless carriers, and credit card...

...and mobility needed to make card transactions practical for merchants such as taxis and limousines, **delivery services**, quick **service restaurants**, home maintenance and repair services, and outdoor facilities. It will enable First Data, which processed...

...NYSE: FDC) helps move the world's money. As the leader in electronic commerce and **payment services**, First Data serves more than two million merchant locations, 1,400 card issuers and millions ...

10/3,K/29 (Item 3 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00408080 20000906HSW017 (USE FORMAT 7 FOR FULLTEXT)
Motient Wireless Network Helps Reduce Merchant Risk, While Providing Instantaneous Electronic Transaction Verification
PR Newswire
Wednesday, September 6, 2000 07:29 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 554

TEXT:

...an agreement today that will help to reduce transaction risk for mobile merchants, such as **food delivery services**, home repair technicians or taxi and limousine services. Atomic will provide secure credit/debit card...

...improving service for customers and merchants on the move," said Michael Fabbri, vice president of **corporate account** sales for Motient. "We anticipate this new service will add tremendous value to the credit..."

10/3,K/30 (Item 4 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00398944 20000821ATM011 (USE FORMAT 7 FOR FULLTEXT)
Ndc Ecommerce And U.S. Wireless Data Sign Transaction Process Agreement
PR Newswire
Monday, August 21, 2000 08:50 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 494

TEXT:

...wireless, high-speed credit card authorization services utilizing U.S. Wireless Data's Wireless Express **Payment Service** (SM) (WEPS(SM)), to new and existing merchants of NDC eCommerce through its network of...

...the speed and mobility needed to make card transactions practical. These include taxis and limousines, **delivery services**, quick **service restaurants**, home maintenance and repair services, outdoor fairs and markets, sports stadiums and arenas, performance halls...

10/3, K/31 (Item 5 from file: 613)

DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00368350 20000710HSRSTR01 (USE FORMAT 7 FOR FULLTEXT)

U.S. Wireless Data Selects Edelman Public Relations Worldwide As Agency of Record

PR Newswire

Monday, July 10, 2000 05:31 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 777

TEXT:

U.S. Wireless Data, (USWD)
(OTC Bulletin Board: USWDA), the leader in wireless **payment services**, has selected Edelman Public Relations Worldwide as its public relations agency of record. Edelman's...

...public relations programs to increase awareness of U.S. Wireless Data and its

Wireless Express **Payment Service** (SM) (WEPS(SM)) product, the only truly neutral service enabling the secure delivery of wireless...

...open up vast new markets that have historically not accepted card payments, including quick service **restaurants**, **delivery services** and the transportation industry, to name a few.

Edelman's New York-based account team...

...that the company's first-mover status, satisfied customer base and expertise in the wireless **payment services** arena, provide enormous public relations opportunities, as well as the potential for explosive company growth...

Set Items Description
S1 3464477 FOOD OR MEAL OR LUNCH OR DINNER OR RESTAURANT?
S2 137093 (DELIVERY OR DROPOFF OR DROP()OFF OR TAKEOUT OR TAKE()OUT -
 OR CARRYOUT OR CARRY()OUT) (2W) (SERVICE? OR PROVIDER?) OR RDS
S3 189394 (AGGREGAT? OR CONSOLIDAT???) OR COMBINED OR MONTHLY OR BI() -
 MONTHLY OR BIMONTHLY) (2N) (BILL OR BILLS OR BILLING OR INVOIC?)
 OR (BUSINESS?? OR CORPORATE? ? OR COMMERCIAL OR OFFICE) (2W) A-
 CCOUNT?
S4 238814 (BILLING OR INVOIC? OR PAYMENT? OR SETTLEMENT OR COLLECT???)
 OR ACCOUNT???) (1W) (FUNCTION? ? OR SERVICE? OR PROVIDER?)
S5 1032220 INTERMEDIAR? OR AGGREGAT? OR THIRD() PART? OR THIRDPART?
S6 3136 S1(5N) S2
S7 2621 S4(5N) S5
S8 46 S6 AND (S3 OR S7)
S9 34 RD (unique items)
S10 28 S9 NOT PY>2000
File 9:Business & Industry(R) Jul/1994-2006/Mar 07
 (c) 2006 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2006/Mar 07
 (c) 2006 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2006/Mar 07
 (c) 2006 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2006/Mar 07
 (c) 2006 The Gale Group
File 16:Gale Group PROMT(R) 1990-2006/Mar 08
 (c) 2006 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
 (c) 1999 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2006/Mar 07
 (c) 2006 The Gale Group

10/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2006 The Gale Group. All rts. reserv.

01176311 Supplier Number: 23790114 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Special Delivery
(Only a few retailers are bringing hot meals to consumers' doors, for home delivery is challenging and risky for supermarkets)
Supermarket News, v 47, n 5, p 23+
February 03, 1997
DOCUMENT TYPE: Journal ISSN: 0039-5803 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1441

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...delivers anything," said Donna Howell, deli manager at Dorothy Lane. To keep control of the **business**, only **corporate accounts**, credit card or prepaid orders are eligible for delivery. The delivery fee is calculated by...

...up to accommodate the consumer trend in demanding restaurant-quality meals to eat at home.

Delivery services to the **restaurant** trade -- including Takeout Taxi, Herndon, Va.; Home Delivery Network, Dallas; Dining In, a Massachusetts-based...

...tip. The meals are typically priced the same as if they were ordered in the **restaurant**.

The **delivery services** usually take a 25% to 35% fee off the top of the food ticket as...

...money by charging restaurant for every page they get into the menu guide.

Using a **delivery service** means that a **restaurant** doesn't have to pay drivers, purchase vehicles or incur related expenses such as insurance...

...15% as a result of employing a delivery system.

Customers place orders directly with the **delivery service**, which faxes them to the **restaurant**. A driver closest to the selected restaurant location drives, there, puts the order in an...

10/3,K/2 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

01814506 SUPPLIER NUMBER: 17331436 (USE FORMAT 7 OR 9 FOR FULL TEXT)
incAlliance: leading communications OEMs, software manufacturers & telecommunications service providers join in a grass-roots effort to form isochronous network communications alliance.
EDGE, on & about AT&T, v10, n360, p5(1)
June 19, 1995
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1039 LINE COUNT: 00112

... be enabled today with no change to the current network infrastructure or impact to existing **food delivery restaurants**, financial **service** providers, automobile service companies, travel-related services, construction supply companies and retail outlets.

Lazar said...to say Nortel is a discerning customer" said James C. Wilkes, MCI vice president of **corporate** national **accounts**. "After all, they are a pioneer in developing the Synchronous Optical Network (SONET) technology that..."

10/3,K/3 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2006 The Gale Group. All rts. reserv.

02632558 Supplier Number: 65006160 (USE FORMAT 7 FOR FULLTEXT)
Motient Wireless Network Helps Reduce Merchant Risk, While Providing Instantaneous Electronic Transaction Verification.

PR Newswire, pNA
Sept 6, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 537

... an agreement today that will help to reduce transaction risk for mobile merchants, such as **food delivery services**, home repair technicians or taxi and limousine services. Atomic will provide secure credit/debit card...

...improving service for customers and merchants on the move," said Michael Fabbri, vice president of **corporate account** sales for Motient. "We anticipate this new service will add tremendous value to the credit..."

10/3,K/4 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

04777760 Supplier Number: 65196218 (USE FORMAT 7 FOR FULLTEXT)
SingTel Mobile first to partner ThatWeb.Com to offer complete WAP communications suite to subscribers; Deal marks new milestone for ThatWeb.Com's mobile office.

M2 Presswire, pNA
Sept 13, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1183

... various email accounts - be it an ISP account, a web-based account or even a **corporate LAN account** - all which can be done simply at ThatWeb.Com's website.

This partnership marks another...offers e-ideas, a suite of leading-edge wireless e-services which includes stock trading, **food delivery services**, taxi reservation and a SBS Bus Guide amongst others. Information from Press Release Network may...

10/3,K/5 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

02779312 Supplier Number: 45640195 (USE FORMAT 7 FOR FULLTEXT)

Toll-Free Cellular: A Unique Form of Resale

Telemedia News & Views, v3, n7, pN/A

July, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 467

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...their car phones, expecting them to be toll-free, have a shock coming with their **monthly bills**. The good news is that parts of the call are free. However cellular companies still...

...users are most likely to use their cellular phone to call pizza and other fast- **food delivery restaurants**, financial **service** providers, automobile service companies, travel-related services, construction supply companies and retail outlets. So far...

10/3,K/6 (Item 3 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

01993374 Supplier Number: 43577533 (USE FORMAT 7 FOR FULLTEXT)

BELL ATLANTIC UNVEILS 'SCANFONE' HOME-SHOPPING SERVICE

Telephone Week, v10, n2, pN/A

Jan 11, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 798

... Services. The deal includes a broad base of regional partners, ranging from banks, ATM operators, **food - delivery services**, pharmaceutical and flower companies, and Safeway, the nation's third-largest supermarket chain.

"By all..."

...question is: How many customers are willing to add \$11.95 to their already expensive **monthly bills**?"

Additional costs to the basic charge are a \$9.95 delivery fee to each order...

10/3,K/7 (Item 4 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

01985749 Supplier Number: 43557286 (USE FORMAT 7 FOR FULLTEXT)

BELL ATLANTIC UNVEILS HOME-SHOPPING

Enhanced Services Outlook, v6, n1, pN/A

Jan, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 812

... Services. The deal includes a broad base of regional partners, ranging from banks, ATM operators, **food - delivery services**, pharmaceutical and flower companies, and Safeway, the nation's third-largest supermarket chain.

"By all...

...question is: How many customers are willing to add \$11.95 to their already expensive **monthly bills**?"

Additional costs to the basic charge are a \$9.95 delivery fee to each order...

10/3,K/8 (Item 5 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

01300222 Supplier Number: 41474508 (USE FORMAT 7 FOR FULLTEXT)

BANKS AMBIVALENT ON CTR EXEMPTIONS

Money Laundering Alert, v1, n11, pN/A

August, 1990

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1094

... those types of businesses is not simply a question of verifying the nature of their **business**. Their **accounts** can be exempted only if:

*It is an existing account

*Maintained by an established depositor...

...received "special exemption" authority from the IRS, including certain service establishments. Included are: boat tours, **delivery services**, "farming," **food** caterers, insurance companies, limousine services, parking facilities, petroleum distributors, religious organizations, ski resorts, and taxi...

10/3,K/9 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

02931701 Supplier Number: 43962437 (USE FORMAT 7 FOR FULLTEXT)

Can concept stand and deliver?: Franchisor seeks to bring restaurants to your door

Crain's Detroit Business, p9

July 12, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1416

... getting national penetration.'

What the experts say:

Michael Hirsch, partner, entrepreneurial advisory services, the Detroit **office** of the **accounting** firm Coopers & Lybrand:

'What he (Arnold) has to offer to a franchisee is the know...can be duplicated but is unique enough so it can't be copied that easily.'

'**Delivery - service food** is very difficult. The logistics are extremely tough. 'The other thing I told him regarding...

10/3,K/10 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

01448951 Supplier Number: 41738725 (USE FORMAT 7 FOR FULLTEXT)

Business Dining: ARA aims for small- business accounts
Nation's Restaurant News, v0, n0, p68
Dec 17, 1990
Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 360

Business Dining: ARA aims for small- business accounts

ABSTRACT:

...rates and operational efficiencies by pioneering such innovative programs as executive box luncheons in its **business** and industry **accounts** and a robotic meal delivery system in a California-based corrections system.

Growth in conference...

...a blacktie dinner for 2,000.

An offshoot of Classic Fare is the "Executive Box **Lunch**," a **carry - out service** that can feed up to 70 people and offers a selection of about 20 entrees...

... rates and operational efficiencies by pioneering such innovative programs as executive box luncheons in its **business** and industry **accounts** and a robotic meal delivery system in a California-based corrections system.

Growth in conference...

...a blacktie dinner for 2,000.

An offshoot of Classic Fare is the "Executive Box **Lunch**," a **carry - out service** that can feed up to 70 people and offers a selection of about 20 entrees...

10/3,K/11 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

01168504 Supplier Number: 41332300 (USE FORMAT 7 FOR FULLTEXT)

Getting smart the hard way in Chicago

Nation's Restaurant News, v0, n0, p37

May 14, 1990

Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 1339

... new outdoor World Music Theatre and at Lincoln Park Zoo. They also are starting a **delivery service** at eight of their **restaurants** through one central phone number.

A glut of restaurants has been building for several years...

...what he will get," Fritsch says. A large percentage of Morton's customers are on **business expense accounts**.

Although the Claim Co. is in a different league from Morton's, both share the...

10/3,K/12 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)
(c) 1999 The Gale Group. All rts. reserv.

01286099

Forecast: Convenience foods will post biggest gains in '86.
 NATION'S RESTAURANT NEWS November 25, 1985 p. 1,241

... Total food service sales will increase 6.6 percent to \$186 billion in 1986 with **commercial** food sales **accounting** for \$163 billion, 87 percent of the total. The forecasters predicted that midpriced and high priced restaurants would target the convenience-hungry consumer by expanding their takeout offerings while fast- **food** outlets would increase their home **delivery** **service** and mobile units. J Hasslocher, NRA VP, said that takeout and delivery have always been...

10/3,K/13 (Item 1 from file: 148)
 DIALOG(R)File 148:Gale Group Trade & Industry DB
 (c)2006 The Gale Group. All rts. reserv.

10188753 SUPPLIER NUMBER: 20507669 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Services markets of opportunity.
 Ludolph, Josephine
 Business America, v119, n4, p28(16)
 April, 1998
 ISSN: 0190-6275 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
 WORD COUNT: 12190 LINE COUNT: 01066

... S. firms with a regional focus will likely have the best prospects for developing new **business** in the **accounting** professions.

Advertising Services. In terms of business opportunities in this market, U.S. companies should...a strong demand for such services, only very few elite and highly expensive stores provide **food delivery services** in Russia. Main consumers for **food delivery services** from both stores and **restaurants** include upper- and middle-class. Polls taken from ...middle-class consumers in Moscow have shown that there is a demand for reasonably-priced **food delivery services**, such as pizza delivery. Wealthier consumers are taking advantage of **food delivery services** provided by a limited number of expensive **food** stores.

Take - out Services in Restaurants : Demand for **take - out services** is growing despite the high prices compared to similar services in economically developed countries in...

...to reduce the volume of local communications, as consumers have been used to low flat **monthly bills**.

The Russian government's priority for the next five to ten years in the telecom...

10/3,K/14 (Item 2 from file: 148)
 DIALOG(R)File 148:Gale Group Trade & Industry DB
 (c)2006 The Gale Group. All rts. reserv.

09350566 SUPPLIER NUMBER: 19086442 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Special delivery: in the interest of ultimate consumer convenience, a few retailers are experimenting with home delivery of prepared meals.(includes related article on restaurants ' meal delivery services)
 Williams, Mina
 Supermarket News, v47, n5, p23(2)
 Feb 3, 1997
 ISSN: 0039-5803 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
 WORD COUNT: 1181 LINE COUNT: 00095

...a few retailers are experimenting with home delivery of prepared meals.(includes related article on restaurants' meal delivery services)
... "courier delivers anything," said Donna Howell, deli manager, Dorothy Lane. To keep control of the business , only corporate accounts , credit card or prepaid orders are eligible for delivery. The delivery fee is calculated by...

10/3,K/15 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

07914812 SUPPLIER NUMBER: 16965623 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Brunch bonanza: Donald Jones delivers a taste of New York to an upscale Atlanta audience. (New York Brunch Basket)(Company Profile)
Allen, Arletha Vickers
Black Enterprise, v25, n11, p40(2)
June, 1995
DOCUMENT TYPE: Company Profile ISSN: 0006-4165 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 494 LINE COUNT: 00040

ABSTRACT: New York Brunch Basket is an upscale food and flowers delivery service in Atlanta, GA. Owner Donald Jones reports that the firm topped the \$.25 million level...
... make a business meeting a little more appealing," says the 40-year-old Jones. Such corporate accounts as H.J. Russell & Co., G.E. Capital, Olsten Temporaries and the Atlanta Committee for...

DESCRIPTORS: Take - out food service --

10/3,K/16 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

07312055 SUPPLIER NUMBER: 15590787 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Computers and multiunit food-service operations.
Kasavana, Michael L.
Cornell Hotel & Restaurant Administration Quarterly, v35, n3, p72(9)
June, 1994
ISSN: 0010-8804 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 5772 LINE COUNT: 00485

... the control of such critical variables as multiple operations, marketing intelligence, menu planning, financial analysis, corporate accounting , labor scheduling, production planning, customer service, account settlement, product pricing, and inventory management. Through computerization...on-line telephone directory to gain access to the appropriate department.

On a unit level, restaurants with take - out or delivery services can process orders, schedule production, and plan deliveries without attendant assistance. For example, when calling...

10/3,K/17 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

07312051 SUPPLIER NUMBER: 15590777 (USE FORMAT 7 OR 9 FOR FULL TEXT)

An expanded restaurant typology.

Muller, Christopher C.; Woods, Robert H.

Cornell Hotel & Restaurant Administration Quarterly, v35, n3, p27(11)

June, 1994

ISSN: 0010-8804 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 6025 LINE COUNT: 00500

... volume more today than they have in the past; employee cafeterias now compete with pizza **delivery**, quick-**service** **restaurants**, and even moderate-upscale **restaurants**, particularly on special occasions. One result of this change has been that managerial skills required...includes a subsidy component, becomes a considerable factor in profit planning for the high-volume **business**-dining **account**. Volume purchasing (see the article in this issue by Norkus and Merberg) can be heavily...

10/3,K/18 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

07226784 SUPPLIER NUMBER: 15274678 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Carlson-Wagonlit directive: go East. (Carlson-Wagonlit Travel) (Business Travel Update)

Dorsey, Jennifer

Travel Weekly, v53, n24, p41(2)

March 28, 1994

ISSN: 0041-2082 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 952 LINE COUNT: 00073

... based Wagonlit Travel will create Carlson Wagonlit Travel, with headquarters in London, to handle global **corporate accounts**.

The two companies will combine business travel operations where they already overlap and operate as...

...new markets.

Carlson will acquire control of Wagnonlit USA's business, and in Europe all **business** travel **accounts** will be managed by Wagonlit Travel, with the Carlson Wagonlit Travel name to be used...

...how it will work, he cited the case of the Pizza Hut chain with its **delivery** and full-**service** **restaurant** segments, saying, "They are all different products targeted at different segments but under the unifying...

10/3,K/19 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

06163446 SUPPLIER NUMBER: 12934441 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Gourmet Express changes hands.

Young, Linda

Mississippi Business Journal, v14, n38, p7(1)

Nov 2, 1992

ISSN: 0195-0002 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 649 LINE COUNT: 00050

TEXT:

Food **delivery service** sold to young entrepreneur
... and spent his first month getting to know the ready-made market.

Gourmet Express, a **food delivery service** started in March 1991 by Patrick Johnson, picks up meals from 14 Jackson restaurants and...

...equipment, Little said he'll first focus on gradually expanding the corporate market of the **food delivery service**.

Little, using his bachelor's degree in marketing, said he plans to slowly build on...

...What he found was the business's clients are divided into two groups - lunch-time **business accounts** and evening residential runs.

Little said he plans to concentrate on the downtown and Lakeland areas for lunch delivery and the Northeast Jackson areas for residential evening deliveries.

Lunch-hour **business accounts** present a greater volume of business for Gourmet Express in a shorter period of time...

...road.

Revenue comes from a flat \$3.50 delivery charge and a cut from the **restaurants** using the company as a **delivery service**.

The account list Little took over provided concrete figures to reflect the business's sales...

10/3,K/20 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05829144 SUPPLIER NUMBER: 12132997 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Young Metro businessmen's company has clean takeoff: Laundry Express is second business launched within a year. (Jackson, Mississippi's Walt Clark and Patrick Johnson) (Company Profile)

Yarbrough, Bob
Mississippi Business Journal, v14, n5, p5(1)
March 9, 1992
DOCUMENT TYPE: Company Profile ISSN: 0195-0002 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 686 LINE COUNT: 00050

... t I think of that?" category.

"When we checked around and found that an average **monthly** cleaning bill of \$100 was not unusual we knew we could make it work," Clark said.
The...

...service is a natural complement to Clark and Johnson's other business - Gourmet Express, a **food delivery service**.

Johnson conjured up the idea for Gourmet Express while working at Trustmark selling municipal bonds...

10/3,K/21 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05506481 SUPPLIER NUMBER: 11528573 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Food-to-go; market segment report, heady growth has tapered off to steady increases.

Casper, Carol
Restaurant Business, v90, n16, p121(8)
Nov 1, 1991
ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 4999 LINE COUNT: 00388

... will probably stem more from fastfood and midscale operations, Good predicts.

Peter Hetherington, publisher of **Meal Delivery Digest**, a newsletter for **delivery services**, concurs. "Customers today are ordering most from medium-priced restaurants, whereas a few years ago...for additional ones.

DO IT YOURSELF. Jeff Senior and partners decided to offer their own **delivery service** from their Italian **restaurant** Caffe Lampara in Boston, although they had formerly used a third-party service for their...

...meetings.

Companies going after this market often tailor their service to suit businesses. Door2Door offers **monthly billing** to corporate clients. Steak-Out takes pains to make sure multi-order deliveries go smoothly...

...DESCRIPTORS: **Take - out food service** --

10/3,K/22 (Item 10 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04918863 SUPPLIER NUMBER: 09275728 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Business dining: ARA aims for small- business accounts . (Focus: ARA Services) (company profile)

Carlino, Bill

Nation's Restaurant News, v24, n50, p68(2)

Dec 17, 1990

DOCUMENT TYPE: company profile ISSN: 0028-0518 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 392 LINE COUNT: 00031

Business dining: ARA aims for small- business accounts . (Focus: ARA Services) (company profile)

... rates and operational efficiencies by pioneering such innovative programs as executive box luncheons in its **business** and industry **accounts** and a robotic meal delivery system in a California-based corrections system.

Growth in conference...

...black-tie dinner for 2,000.

An offshoot of Classic Fare is the "Executive Box **Lunch** , a **carry - out service** that can feed up to 70 people and offers a selection of about 20 entrees...

10/3,K/23 (Item 11 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04769428 SUPPLIER NUMBER: 09141611 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Drive-thru & delivery. (restaurant industry market segment)

Casper, Carol

Restaurant Business, v89, n10, p113(5)

July 1, 1990

ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 3299 LINE COUNT: 00249

... items, a variety of tostadas and quesadillas, salads, fajitas, and

snacks.

To build take-away **business**, which currently **accounts** for about 40% of sales, the chain recently introduced a Fiesta Pack which allows customers...

...DESCRIPTORS: Take - out food service --

10/3,K/24 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04623567 SUPPLIER NUMBER: 08482990 (USE FORMAT 7 OR 9 FOR FULL TEXT)
No-frills foodservice: limited-service properties are searching for cost-effective alternatives to restaurants.

Metz, Carol Lally
Lodging Hospitality, v46, n5, p107(4)
May, 1990
ISSN: 0148-0766 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 2193 LINE COUNT: 00173

... value include in-room coffeemakers and snack bars, catered group breakfasts, free transportation to nearby **restaurants** and an outside **delivery service** that links guests with **food** from five local restaurants.

Hampton Inns' 219 properties offer a complimentary breakfast consisting of a...complimentary breakfast and reception are a \$15 retail value, a selling point they use with **corporate accounts**.

Guest preferences are the guiding principles of most of the new products that are designed...

10/3,K/25 (Item 13 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04583640 SUPPLIER NUMBER: 09019165 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Getting smart the hard way in Chicago. (restaurant operators; includes related articles)
Walkup, Carolyn
Nation's Restaurant News, v24, n20, p37(3)
May 14, 1990
ISSN: 0028-0518 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1473 LINE COUNT: 00116

... new outdoor World Music Theatre and at Lincoln Park Zoo. They also are starting a **delivery service** at eight of their **restaurants** through one central phone number.

A glut of restaurants has been building for several years...

...what he will get," Fritsch says. A large percentage of Morton's customers are on **business expense accounts**.

Although the Claim Co. is in a different league from Morton's, both share the...

10/3,K/26 (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04127196 SUPPLIER NUMBER: 08061697 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Giants step forward. (institutional food service)
Gotschall, Beth
Restaurants & Institutions, v99, n27, p46(12)
Oct 16, 1989
ISSN: 0273-5520 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 7260 LINE COUNT: 00579

... companies, more often than not, are being asked to provide foodservice with minimum subsidy from **business** and industry **accounts**. The health-care and school segments are subject to strict government regulation; complying can be...a wide variety of new items that fit the program," says Fred Higgins, director of **food delivery services** for Houston Independent. The sugar in desserts and all salt in recipes was cut in...

10/3,K/27 (Item 15 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04083120 SUPPLIER NUMBER: 07865561 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The byte stuff '89. (food service management software and hardware)
(directory)
Restaurants & Institutions, v99, n22, p135(6)
August 21, 1989
DOCUMENT TYPE: directory ISSN: 0273-5520 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 4550 LINE COUNT: 00413

... MI 49429 (616) 457-9581; (800) 833-0033 William E. Healey
Integrated software/systems: Back **Office Accounting** (restaurant management), \$7,000; available for all IBM compatible 8088, 80286 and 80386 based systems...Sarasota, FL 34231 (813) 922-6784; fax (813) 922-8873
Regina McClintock
Specialty hardware/software: **RDS** Model 4050 School **Lunch System** (school foodservice management with USDA reporting); **RDS** Model 4040 **Fast Food / Restaurant System** (**restaurant** management); **RDS** Model 4010 Universal Point of Sale System; RDS Model 4041 **Pizza Restaurant System**; **RDS** Model 1140 **Fast Food / Restaurant System**. All except the last require the Sharp ER-4230 cash register; the Model 1140...

10/3,K/28 (Item 16 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

02324019 SUPPLIER NUMBER: 03690316 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The Taste of Tradition thrives on take-out. (take-out and party catering business)
Salkin, Stephanie Weisman
Restaurant Business, v84, p226(2)
March 20, 1985
ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1211 LINE COUNT: 00094

... generating take-out business of \$1,500 per weekend during the peak season. Party catering **business accounts** for another \$600 to \$1,000 a month.

Other menu items include beef stroganoff turnover...

EIC 3600

Dialog Search

...DESCRIPTORS: Take - out food service --

Set Items Description
S1 467 FOOD OR MEAL OR LUNCH OR DINNER OR RESTAURANT?
S2 169 (DELIVERY OR DROPOFF OR DROP()OFF OR TAKEOUT OR TAKE()OUT -
 OR CARRYOUT OR CARRY()OUT) (2W) (SERVICE? OR PROVIDER?) OR RDS
S3 150 (AGGREGAT? OR CONSOLIDAT??? OR COMBINED OR MONTHLY OR BI() -
 MONTHLY OR BIMONTHLY) (2N) (BILL OR BILLS OR BILLING OR INVOIC?)
 OR (BUSINESS?? OR CORPORATE? ? OR COMMERCIAL OR OFFICE) (2W) A-
 CCOUNT?
S4 156 (BILLING OR INVOIC? OR PAYMENT? OR SETTLEMENT OR COLLECT???
 OR ACCOUNT???) (1W) (FUNCTION? ? OR SERVICE? OR PROVIDER?)
S5 1 S1(S)S2
S6 2 S2 AND (S3 OR S4)
S7 2 RD (unique items)

File 256:TecInfoSource 82-2006/Feb
(c) 2006 Info.Sources Inc

7/3,K/1

DIALOG(R)File 256:TecInfoSource 82-2006/Feb
(c) 2006 Info.Sources Inc. All rts. reserv.

00141371 DOCUMENT TYPE: Review

PRODUCT NAMES: 802.11b (845426); Bluetooth (841455)

TITLE: As wireless, cell phone technologies merge...Expect new data...

AUTHOR: Strand, Mike
SOURCE: Frontline Solutions, v3 n7 p14(1) Jul 2002

ISSN: 0890-9768

HOMEPAGE: <http://www.frontline.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20030330

...FedEx, and other companies with mobile workers have been using such tools, but mainstream data **collection** system **providers** and integrators should concentrate on the lower volume users who need versatile, multi-functional, economically priced systems. Such workers as construction workers, **delivery** staff, mobile **service** workers, and others will benefit from Internet and voice-ready PDAs or cell phones that...

7/3,K/2

DIALOG(R)File 256:TecInfoSource 82-2006/Feb
(c) 2006 Info.Sources Inc. All rts. reserv.

00136937 DOCUMENT TYPE: Review

PRODUCT NAMES: TouchPoint (100986)

TITLE: Branch Automation Tools Open New Channels

AUTHOR: McKendrick, Joseph
SOURCE: Bank Technology News, v15 n1 p1(3) Jan 2002
ISSN: 1060-3506

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20030530

...data systems based on customer relationship management (CRM). Customers expect 24x7 real-time access to **accounts** and **services** from any channel, and banks have been deploying such tools as corporate portals and desktops ...

...SAIC's Broadway & Seymour TouchPoint software. Branch automation vendors are retooling solutions for multi-channel **delivery** of financial **services** and customer service features, and the newest systems provide transactional and CRM functions and data...

Set Items Description
 S1 3757622 FOOD OR MEAL OR LUNCH OR DINNER OR RESTAURANT?
 S2 41775 (DELIVERY OR DROPOFF OR DROP()OFF OR TAKEOUT OR TAKE()OUT -
 OR CARRYOUT OR CARRY()OUT) (2W) (SERVICE? OR PROVIDER?) OR RDS
 S3 89606 (AGGREGAT? OR CONSOLIDAT?? OR COMBINED OR MONTHLY OR BI() -
 MONTHLY OR BIMONTHLY) (2N) (BILL OR BILLS OR BILLING OR INVOIC?)
 OR (BUSINESS?? OR CORPORATE? ? OR COMMERCIAL OR OFFICE) (2W) A-
 CCOUNT?
 S4 38244 (BILLING OR INVOIC? OR PAYMENT? OR SETTLEMENT OR COLLECT???
 OR ACCOUNT???) (1W) (FUNCTION? ? OR SERVICE? OR PROVIDER?)
 S5 263923 INTERMEDIAR? OR AGGREGAT? OR THIRD()PART? OR THIRDPART?
 S6 2001 S1(5N)S2
 S7 316 S4(5N)S5
 S8 35 S6 AND (S3 OR S7)
 S9 35 RD (unique items)

File 47:Gale Group Magazine DB(TM) 1959-2006/Mar 07
 (c) 2006 The Gale group

File 570:Gale Group MARS(R) 1984-2006/Mar 07
 (c) 2006 The Gale Group

File 635:Business Dateline(R) 1985-2006/Mar 07
 (c) 2006 ProQuest Info&Learning

File 476:Financial Times Fulltext 1982-2006/Mar 09
 (c) 2006 Financial Times Ltd

File 477:Irish Times 1999-2006/Mar 08
 (c) 2006 Irish Times

File 710:Times/Sun.Times(London) Jun 1988-2006/Mar 08
 (c) 2006 Times Newspapers

File 711:Independent(London) Sep 1988-2006/Mar 07
 (c) 2006 Newspaper Publ. PLC

File 756:Daily/Sunday Telegraph 2000-2006/Mar 08
 (c) 2006 Telegraph Group

File 757:Mirror Publications/Independent Newspapers 2000-2006/Mar 08
 (c) 2006

File 387:The Denver Post 1994-2006/Mar 07
 (c) 2006 Denver Post

File 471:New York Times Fulltext 1980-2006/Mar 08
 (c) 2006 The New York Times

File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
 (c) 2002 Phoenix Newspapers

File 494:St LouisPost-Dispatch 1988-2006/Mar 05
 (c) 2006 St Louis Post-Dispatch

File 631:Boston Globe 1980-2006/Mar 06
 (c) 2006 Boston Globe

File 633:Phil.Inquirer 1983-2006/Mar 07
 (c) 2006 Philadelphia Newspapers Inc

File 638:Newsday/New York Newsday 1987-2006/Mar 05
 (c) 2006 Newsday Inc.

File 640:San Francisco Chronicle 1988-2006/Mar 08
 (c) 2006 Chronicle Publ. Co.

File 641:Rocky Mountain News Jun 1989-2006/Mar 08
 (c) 2006 Scripps Howard News

File 702:Miami Herald 1983-2006/Mar 05
 (c) 2006 The Miami Herald Publishing Co.

File 703:USA Today 1989-2006/Mar 07
 (c) 2006 USA Today

File 704:(Portland)The Oregonian 1989-2006/Mar 05
 (c) 2006 The Oregonian

File 713:Atlanta J/Const. 1989-2006/Mar 05
 (c) 2006 Atlanta Newspapers

File 714:(Baltimore) The Sun 1990-2006/Mar 07
 (c) 2006 Baltimore Sun

EIC 3600

Dialog Search

File 715:Christian Sci.Mon. 1989-2006/Mar 08
(c) 2006 Christian Science Monitor
File 725:(Cleveland)Plain Dealer Aug 1991-2006/Mar 07
(c) 2006 The Plain Dealer
File 735:St. Petersburg Times 1989- 2006/Mar 07
(c) 2006 St. Petersburg Times

9/3,K/1 (Item 1 from file: 47)
 DIALOG(R)File 47:Gale Group Magazine DB(TM)
 (c) 2006 The Gale group. All rts. reserv.

05134420 SUPPLIER NUMBER: 20507669 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Services markets of opportunity.

Ludolph, Josephine
 Business America, v119, n4, p28(16)
 April, 1998

ISSN: 0190-6275 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
 WORD COUNT: 12190 LINE COUNT: 01066

... S. firms with a regional focus will likely have the best prospects for developing new **business** in the **accounting** professions.

Advertising Services. In terms of business opportunities in this market, U.S. companies should...a strong demand for such services, only very few elite and highly expensive stores provide **food delivery services** in Russia. Main consumers for **food delivery services** from both stores and **restaurants** include upper- and middle-class. Polls ... middle-class consumers in Moscow have shown that there is a demand for reasonably-priced **food delivery services**, such as pizza delivery. Wealthier consumers are taking advantage of **food delivery services** provided by a limited number of expensive **food** stores.

Take - out Services in Restaurants : Demand for **take - out services** is growing despite the high prices compared to similar services in economically developed countries in...

...to reduce the volume of local communications, as consumers have been used to low flat **monthly bills**.

The Russian government's priority for the next five to ten years in the telecom...

9/3,K/2 (Item 2 from file: 47)
 DIALOG(R)File 47:Gale Group Magazine DB(TM)
 (c) 2006 The Gale group. All rts. reserv.

04600061 SUPPLIER NUMBER: 18666232 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Great small stocks.(Cover Story)

Schiffres, Manuel
 Kiplinger's Personal Finance Magazine, v50, n10, p36(6)
 Oct, 1996
 DOCUMENT TYPE: Cover Story ISSN: 1056-697X LANGUAGE: English
 RECORD TYPE: Fulltext; Abstract
 WORD COUNT: 3550 LINE COUNT: 00299

... Steak n Shake, a cross between a fastfood joint and a full-service, sit-down **restaurant**, offers **takeout** and table **service**. The average tab for **dinner**? About \$5.80.

Consolidated's growth story isn't complicated. The company expects to add...Technology and Services group provides accounting, computer services and software for bank trust departments, a **business** that **accounted** for nearly half of SEI's revenues last year. The ITS group also offers administrative...

9/3,K/3 (Item 3 from file: 47)
 DIALOG(R)File 47:Gale Group Magazine DB(TM)
 (c) 2006 The Gale group. All rts. reserv.

04259372 SUPPLIER NUMBER: 16965623 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Brunch bonanza: Donald Jones delivers a taste of New York to an upscale Atlanta audience. (New York Brunch Basket) (Company Profile)
Allen, Arletha Vickers
Black Enterprise, v25, n11, p40(2)
June, 1995
DOCUMENT TYPE: Company Profile ISSN: 0006-4165 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 494 LINE COUNT: 00040

ABSTRACT: New York Brunch Basket is an upscale **food** and flowers **delivery** service in Atlanta, GA. Owner Donald Jones reports that the firm topped the \$.25 million level...
... make a business meeting a little more appealing," says the 40-year-old Jones. Such **corporate accounts** as H.J. Russell & Co., G.E. Capital, Olsten Temporaries and the Atlanta Committee for...

DESCRIPTORS: **Take - out food service --**

9/3,K/4 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01157236 Supplier Number: 41738725 (USE FORMAT 7 FOR FULLTEXT)
Business Dining: ARA aims for small- business accounts
Nation's Restaurant News, v0, n0, p68
Dec 17, 1990
ISSN: 0028-0518
Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Trade
Word Count: 360

Business Dining: ARA aims for small- business accounts

ABSTRACT:
...rates and operational efficiencies by pioneering such innovative programs as executive box luncheons in its **business** and industry **accounts** and a robotic meal delivery system in a California-based corrections system.
Growth in conference...

...a blacktie dinner for 2,000.
An offshoot of Classic Fare is the "Executive Box **Lunch**," a **carry - out service** that can feed up to 70 people and offers a selection of about 20 entrees...
... rates and operational efficiencies by pioneering such innovative programs as executive box luncheons in its **business** and industry **accounts** and a robotic meal delivery system in a California-based corrections system.
Growth in conference...

...a blacktie dinner for 2,000.
An offshoot of Classic Fare is the "Executive Box **Lunch**," a **carry - out service** that can feed up to 70 people and offers a selection of about 20 entrees...

9/3,K/5 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

(c) 2006 The Gale Group. All rts. reserv.

01109278 Supplier Number: 41332300 (USE FORMAT 7 FOR FULLTEXT)

Getting smart the hard way in Chicago

Nation's Restaurant News, v0, n0, p37

May 14, 1990

ISSN: 0028-0518

Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Trade

Word Count: 1339

... new outdoor World Music Theatre and at Lincoln Park Zoo. They also are starting a **delivery service** at eight of their **restaurants** through one central phone number.

A glut of restaurants has been building for several years...

...what he will get," Fritsch says. A large percentage of Morton's customers are on **business expense accounts**.

Although the Claim Co. is in a different league from Morton's, both share the...

9/3,K/6 (Item 1 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

2413601 347643151

BEST IN BUSINESS AWARDS: Caterer Kathy G. & Co. in the 'celebration business'

Evans, Chuck

Birmingham Business Journal v20n24 pS19

Jun 13, 2003

WORD COUNT: 895

DATELINE: Birmingham Alabama

TEXT:

...has skyrocketed into a multimilliondollar enterprise that includes two restaurants, a banquet hall, corporate box- **lunch delivery**, and full-**service** catering and event-planning services.

...Southern Progress Corp., the University of Alabama, UAB and others.

The company also maintains regular **corporate accounts** and provides daffy box lunches for such local businesses as law firm Sirote & Permutt PC
...

9/3,K/7 (Item 2 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

2161415 73210680

Seiner to open 126-seat eatery: Auto dealer getting into restaurant business

Anonymous

Enterprise v30n44 p1

May 14, 2001

WORD COUNT: 473

DATELINE: Salt Lake City Utah

TEXT:

...that stop in each day. Additionally, McGregor said, outside sales will be used to establish **commercial lunch accounts**, and **delivery service** is being considered.

However, the first priority is the customer. "Our goal is to make...

9/3,K/8 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

2161414 73210679
Downtown SLC drawing more and more technology firms
Whisenant, Ben
Enterprise v30n44 p1
May 14, 2001
WORD COUNT: 473
DATELINE: Salt Lake City Utah

TEXT:

...that stop in each day. Additionally, McGregor said, outside sales will be used to establish **commercial lunch accounts**, and **delivery service** is being considered.

However, the first priority is the customer. "Our goal is to make...

9/3,K/9 (Item 4 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

2109831 62545018
PlanetBistro.com looks to feed on craving for takeout
Goodison, Donna L
Boston Business Journal v20n35 p4
Oct 6, 2000
WORD COUNT: 774
DATELINE: Winchester Massachusetts

TEXT:

...major challenge in its business plan, according to the co-owner of a Waltham-based **restaurant delivery service** that's been operating for 13 years.

"The telephone isn't, that difficult to pick...

...menus, and its own drivers deliver meals to homes inside the Route 128 belt and **corporate accounts** inside of Interstate 495.

Nevertheless, said Abt, who noted he's discussing possible joint opportunities...

9/3,K/10 (Item 5 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

1104469 00-79969
Errand service goes the extra mile for its customers
Anonymous
Kenosha News (Kenosha, WI, US) pE1
PUBL DATE: 990912
WORD COUNT: 938
DATELINE: Pleasant Prairie, WI, US, North Central

TEXT:

...My last position with the company was another newly created one in the sales department: **corporate account manager**.

Although I had many opportunities for which I always will be grateful, I was...

...to provide their employees with a premium benefit package. In addition, we are starting a **restaurant delivery service** and would like to have at least 10 restaurants participate.

Long term, we...

9/3,K/11 (Item 6 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0997352 99-60204
WORKING - VOICE TEAM HITS SPOT FOR SALES
Cotton, C Richard
The Commercial Appeal (Memphis, TN, US) pB.4
PUBL DATE: 981019
WORD COUNT: 740
DATELINE: Memphis, TN, US, South Central

TEXT:

...and announcing jobs.

"When I'm out selling and the client decides to do a **commercial** , " said WPLX **account** executive C.R. Doan, "they specify Fred. He's the voice of broadcasting, a fixture..."

...well."

Pat Lucchesi, owner of Lucchesi's, has advertised his Lucchesi's Ravioli & Pasta Co. **take - out food service** almost exclusively with WPLX for the past six years. He said the Cook-Snider combination...

9/3,K/12 (Item 7 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0989305 99-52146
Entree Express delivers
Kasrel, Deni
Philadelphia Business Journal (Philadelphia, PA, US), V17 N32 p5
PUBL DATE: 980918

WORD COUNT: 693

DATELINE: Philadelphia, PA, US, Middle Atlantic

TEXT:

Entree Express, a **restaurant delivery service**, has been fattening up its tip line through a series of acquisitions.

The company this...

...Mount Laurel, N.J., which orders between 400 and 600 lunches a day. Other steady **corporate accounts** include Comcast Cable; Morgan, Lewis & Bockius; Hewitt Associates in Center City and BNP Coopers/Neff...

...as a room service charge.

In late August, Entree Express and 11 other high-volume **restaurant delivery services** joined forces to form United **Restaurant Delivery Systems Inc.**

With combined revenues of \$45 million, the nationwide entity can help Entree...

...of 12 companies. We'll all use the same printer."

Lillie, 29, started in the **restaurant delivery service** with his twin brother Brian. Both had worked in restaurants, as bus boy and waiter ...

9/3,K/13 (Item 8 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0682868 96-40093

Dining In delivers on food service

Hyten, Todd

Boston Business Journal (Boston, MA, US), V16 N4 p3

PUBL DATE: 960308

WORD COUNT: 883

DATELINE: Boston, MA, US, New England

TEXT:

...or pizza joints, but few alternatives.

That gave him an idea. Why not offer a **delivery service** to local **restaurants** that don't deliver? It seemed like a simple win-win deal for everyone: the...

...the name of the game in the 1990s."

In the last year, he's targeted **business accounts**, offering the Dining In service as a luncheon or corporate catering service.

Where will all...

DESCRIPTORS: Postal & **delivery services** ;

9/3,K/14 (Item 9 from file: 635)
DIALOG(R)File 635:Business Dateline(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

0608547 95-64814
Food delivery service **bridges gap between pizza, prime rib**
Fink, James
Business First-Buffalo (Buffalo, NY, US), V11 N35 sA p27
PUBL DATE: 950612
WORD COUNT: 917
DATELINE: Buffalo, NY, US

Food delivery service **bridges gap between pizza, prime rib**

TEXT:

...year's 5K Corporate Challenge in Delaware Park.

The company is just embarking on a **corporate account** venture,
primarily for catering needs.

In all, Peca estimates that he is picking up about...

9/3,K/15 (Item 10 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0412197 93-64111
Can concept stand and deliver? Franchisor seeks to bring restaurants to your door
Wernle, Bradford
Crains Detroit Business (Detroit, MI, US), V9 N28 s1 p9
PUBL DATE: 930712
WORD COUNT: 1,549
DATELINE: Dearborn, MI, US

TEXT:

...getting national penetration."

WHAT THE EXPERTS SAY:

Michael Hirsch, partner, entrepreneurial advisory services, the Detroit office of the **accounting** firm Coopers & Lybrand:

"What he (Arnold) has to offer to a franchisee is the know...can be duplicated but is unique enough so it can't be copied that easily.
" **Delivery - service food** is very difficult. The logistics are extremely tough. "The other thing I told him regarding..."

9/3,K/16 (Item 11 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0352239 93-02253
Ahhh...a Loaf of Bread, a Jug of Root Beer -- Call Takeout Taxi
Butcher, Lola
Kansas City Business Journal (Kansas City, MO, US), V11 N12 s1 p1
PUBL DATE: 921211
WORD COUNT: 1,068

DATELINE: Overland Park, KS, US

TEXT:

...more intrigued he became.

A trend-watcher by training, Devine liked the fact that a **food - delivery service** responds to two lifestyle trends--"cocooning" (also known as spending more evenings at home with...than to send someone out to get lunch for everybody. Some companies have set up **corporate accounts**, which Takeout Taxi **bills monthly**.

"When it's raining or snowing over lunch, we're real busy," Addison said. "And..."

9/3,K/17 (Item 12 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0342762 92-90373

Gourmet Express Changes Hands

Young, Linda

Mississippi Business Journal (Jackson, MS, US), V14 N38 s1 p7

PUBL DATE: 921102

WORD COUNT: 598

DATELINE: Jackson, MS, US

TEXT:

...and spent his first month getting to know the ready-made market.

Gourmet Express, a **food delivery service** started in March 1991 by Patrick Johnson, picks up meals from 14 Jackson restaurants and...

...equipment, Little said he'll first focus on gradually expanding the corporate market of the **food delivery service**.

Little, using his bachelor's degree in marketing, said he plans to slowly build on...

...What he found was the business's clients are divided into two groups--lunch-time **business accounts** and evening residential runs.

Little said he plans to concentrate on the downtown and Lakeland areas for lunch delivery and the Northeast Jackson areas for residential evening deliveries.

Lunch-labour **business accounts** present a greater volume of business for Gourmet Express in a shorter period of time...

...road.

Revenue comes from a flat \$3.50 delivery charge and a cut from the **restaurants** using the company as a **delivery service**.

The account list Little took over provided concrete figures to reflect the business's sales...

9/3,K/18 (Item 13 from file: 635)

DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0311034 92-58071
Company Cashes in on Eating-In Craze
Ossorio, Sonia
Tampa Bay Business Journal (Tampa, FL, US), V12 N29 s1 p5
PUBL DATE: 920717
WORD COUNT: 648
DATELINE: Tampa, FL, US

TEXT:

...I'm really fascinated with the concept," Lee Zambranco, Woody's manager, says about the **food - delivery service** that's based in northwest Hillsborough County. "Besides the increase in orders, it brings in...

...sales were flat while off-premises sales rose 5.9%.

The eating-out-at-home **business accounted** for 35% of the restauramnt industry's \$130 billion in sales in 1991, according to...

9/3,K/19 (Item 14 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0278855 92-25209
Young Metro Businessmen's Company Has Clean Takeoff
Yarbrough, Bob
Mississippi Business Journal (Jackson, MS, US), V14 N5 s1 p5
PUBL DATE: 920309
WORD COUNT: 640
DATELINE: Jackson, MS, US

TEXT:

...t I think of that?" category.

"When we checked around and found that an average **monthly** cleaning bill of \$100 was not unusual we knew we could make it work," Clark said.

The...

...service is a natural complement to Clark and Johnson's other business--Gourmet Express, a **food delivery service**.

Johnson conjured up the idea for Gourmet Express while working at Trustmark selling municipal bonds...

9/3,K/20 (Item 15 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0261418 92-07706
No Reservations Required for Local Cuisine at the Door
Hirsch, Jane
The Business Journal-Jacksonville (Jacksonville, FL, US), V7 N12 s1 p1

PUBL DATE: 911227
WORD COUNT: 608
DATELINE: Jacksonville, FL, US

TEXT:

...decided to open Cuisine on Call after they graduated.

"I got the idea for the **business** from an **accountant** friend of mine in Louisville who told me a member of his staff opened this..."

...money at it she left the firm and is devoting herself full time to the **food delivery service**," said Benton, who then checked Jacksonville's demographics.

Benton found the city, especially the Mandarin...

9/3,K/21 (Item 16 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0103344 89-27229
The CEOs of Minnesota
Anonymous
Corporate Report Minnesota (Minneapolis, MN, US) s1 p35
PUBL DATE: 890621
WORD COUNT: 18,138
DATELINE: MN, US

TEXT:

...27, 1930, Evanston, Illinois. Children: Peter, John, Clifford, Jack.
Education: Brown University; University of Minnesota, **Business**. Career History: **Account** Supervisor, Campbell-Mithun Advertising, 1957-71; President, Northwestern Travel Service, 1971-present. Leisure interests include...way through Bethany Lutheran College with summer employment at the Marshall Ice Cream factory. Created **food delivery service** to help his family's milk-bottling business. Bought Tony's Pizza in 1970. Commutes
...

9/3,K/22 (Item 17 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0063299 88-21460
Ali Baba Bakery Takes Bite Out of Bread Market
Pollock, Janelle
Wichita Business Journal (Wichita, KS, US), V3 N21 s1 p1
PUBL DATE: 880801
WORD COUNT: 891
DATELINE: Wichita, KS, US

TEXT:

...business because of the economy.

Although Abraham's largest accounts include Scotch and Sirloin, Barn' Rds Roast Beef **Restaurant**, Abe's and the Wichita Marriott, Abraham said

the small accounts are what made his **business** .

"Any **account** is a major account . . . because that's what we built our business on is the..."

9/3,K/23 (Item 18 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0031506 87-10198
Restaurant Runners Delivers Pizza Relief
Bulkley, Kate
The Denver Business Journal (Denver, CO, US), V38 N35 s1 p1
PUBL DATE: 870525
WORD COUNT: 1,261
DATELINE: Denver, CO, US

TEXT:

...but canned green pea soup?

Well, your appetite and your palate may be saved by **Restaurant Runners Inc.**, a new **delivery service** that will bring to your door foods varying from Japanese and Italian, to Mexican and...

...ramifications," said Perry Cadman, 27, a high school friend of Sprague who helps with the **business' accounting** .

The delivery staff is then sent out -- armed with hot food bags -- to pick up...

9/3,K/24 (Item 1 from file: 477)
DIALOG(R)File 477:Irish Times
(c) 2006 Irish Times. All rts. reserv.

00344949 02030400114 (USE FORMAT 7 OR 9 FOR FULLTEXT)
CRH leads charge of domestic results
Irish Times, CITY ED, P 17
Monday, March 4, 2002
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
SECTION HEADING: BUSINESS AND FINANCE; THIS WEEK
Word Count: 674

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...ECB governing council meets on interest rates; Bank of England monetary policy committee rates' announcement; **RDS** industry and commerce committee **lunch** addressed by Mr Des Harold, Siemens head of **corporate account** management..

Indicators: US productivity (Q4) and consumer credit (Jan); Japanese GDP (Q4), bank lending (Feb...)

9/3,K/25 (Item 1 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2006 The New York Times. All rts. reserv.

03995101 NYT Sequence Number: 784486000414 (USE FORMAT 7 FOR FULLTEXT)

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

STUART ELLIOT

New York Times, Late Edition - Final ED, COL 02, P 5

Friday April 14 2000

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

SECTION HEADING: SECTC

Word Count: 230

(USE FORMAT 7 FOR FULLTEXT)

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

TEXT:

...at \$12 million to \$15 million.

* Pink Dot Inc., Camarillo, Calif., an online grocery and **food delivery service**, to BBDO West, Los Angeles and San Francisco, part of the BBDO Worldwide unit of...

9/3,K/26 (Item 2 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2006 The New York Times. All rts. reserv.

03883363 NYT Sequence Number: 006319990331 (USE FORMAT 7 FOR FULLTEXT)

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

Jane L. Levere

New York Times, Late Edition - Final ED, COL 05, P 8

Wednesday March 31 1999

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

SECTION HEADING: SECTC

Word Count: 287

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

... Francisco, as the first agency to handle the creative account for the Internet-based national **food delivery service**. Billings were estimated at \$3 million to \$5 million. Media services are handled by Western...

9/3,K/27 (Item 3 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2006 The New York Times. All rts. reserv.

02301208 NYT Sequence Number: 869929911217 (USE FORMAT 7 FOR FULLTEXT)

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

GERALDINE FABRIKANT

New York Times, Late Edition - Final ED, COL 3, P 17

Tuesday December 17 1991

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

SECTION HEADING: SECTD

Word Count: 91

THE MEDIA BUSINESS : ADVERTISING -- ADDENDA; Accounts

* General Foods to Campbell-Mithun-Esty, Minneapolis, to advertise its Bringer's **food delivery service**, being tested in Minneapolis. Billings were not disclosed.

9/3,K/28 (Item 1 from file: 494)

DIALOG(R)File 494:St LouisPost-Dispatch

(c) 2006 St Louis Post-Dispatch. All rts. reserv.

11742133

ST. LOUIS IS LOOKING FOR NATIVE SPEAKERS OF SPANISH, BOSNIAN TO WORK IN BANKS

St. Louis Post Dispatch (SL) - Friday, August 30, 2002

By: Jerry Berger

Edition: FIVE STAR LIFT Section: NEWS Page: A2

Word Count: 682

...sticker shock of a \$14,600 annual tuition bill. Webster has instituted a thoughtful new **monthly billing** plan for parents of its full-time students.

NEW LINES: The life of an incumbent...

... Group is now repping a new franchise here, Obee's, the Port Charlotte, Fla.,-based **restaurants** that offer **delivery service**. Gundaker is targeting 45 locations for the metro area. ... The St. Louis Gateway Classic Sports...

9/3,K/29 (Item 1 from file: 631)

DIALOG(R)File 631:Boston Globe

(c) 2006 Boston Globe. All rts. reserv.

09847088

SOME CABLE TV SUBSCRIBERS TO PICK UP THE TAB FOR FEE WITHIN FEE

Boston Globe (BG) - SUNDAY, December 13, 1998

By: Bruce Mohl and Patricia Wen, Globe Staff

Edition: Third Section: Metro Page: B2

Word Count: 1,492

... in January, Boston cable customers will pay \$2.15 in government fees on an average **monthly bill**. The city will pocket \$2.04, the state will get 7 cents, and 4 cents...

...had recently hiked its entree prices for delivered food. In last month's column about **restaurant delivery services**, Kashmir stood out as one of the few restaurants that charged customers less for entrees...

9/3,K/30 (Item 1 from file: 638)

DIALOG(R)File 638:Newsday/New York Newsday

(c) 2006 Newsday Inc. All rts. reserv.

12826131

MEAL DELIVERYA new, hungry kid's in town

Newsday (ND) - Sunday November 21, 2004

By: TANIA PADGETT. STAFF WRITER

Edition: NASSAU AND SUFFOLK Section: BUSINESS & TECHNOLOGY Page: A27

Word Count: 709

... Marion Nestle, a professor of nutrition and food studies at New York University, said small **meal - delivery services** often fold because they are overwhelmed with high operating costs and New Yorkers' capricious tastes. "Tons of people start these small **meal - delivery services**," she said. "Many of them fail."

Janeczko, who founded NuKitchen with friend Mark Newhouse, deputy...

... nationally, said Ronnie Cummins, national director of the Organic Consumers Association.

"There are many organic **meal - delivery services** on the West Coast," Cummins said. "There are even organic food vending machines."

So far, the model seems to be working. NuKitchen has won over more than 100 clients, including **corporate accounts** with Pfizer and Credit Suisse. The company's success hit a high note this summer...

...free beef.

Michaelson said the biggest competitors are the restaurant takeout counters rather than other **meal delivery services**.

Janeczko, however, thinks he will give Fresh Direct plenty of competition. He plans to pursue more **corporate accounts** and says the company finally turned a profit in the fourth quarter (which ended in...).

9/3,K/31 (Item 2 from file: 638)
DIALOG(R)File 638:Newsday/New York Newsday
(c) 2006 Newsday Inc. All rts. reserv.

11836131

Sticking Up for Little Guy / Summit aids entrepreneurs
Newsday (ND) - Monday December 2, 2002
By: S. Mitra Kalita. STAFF WRITER
Edition: QUEENS Section: BUSINESS & TECHNOLOGY Page: A58
Word Count: 502

... building costs," said Fedele, now the chief executive of FreshDirect, launched in July as a **food - delivery service** in Long Island City. "The city has to coordinate in a much better manner. ... If...

...was released, citing small businesses as "a critical economic engine for New York City." Such **businesses account** for about half of all private-sector jobs and \$4.5 billion in annual tax...

9/3,K/32 (Item 1 from file: 641)
DIALOG(R)File 641:Rocky Mountain News
(c) 2006 Scripps Howard News. All rts. reserv.

12500000

NFL THIS WEEK TEAMS, THE LOWDOWN, NUMBERS GAME, TIPPING THE SCALES
Rocky Mountain News (RM) - FRIDAY, November 12, 2004
By: Richard Lord, Rocky Mountain News
Edition: Final Section: Football Weekend Page: 9F
Word Count: 1,370

TEXT:

Chicago (3 -5) at Tennessee (3-5) 11 a.m. Sunday * Bears QB Craig Krenzel has completed less than 50...

...of his passes and has been sacked 12 times in 65 pass attempts yet is 2 - 0 as a starter thanks to an improved defense. That unit probably will catch a break...

... McNair (bruised sternum) looks like he won't play. 21 sacks for the

Bears defense, **three** more than **it** managed all last season. * The Titans will try to force Krenzel to **prove** he can beat them, crowding the line of scrimmage. That strategy produces a win. Houston...

...passer rating for opposing QBs against the Ravens "D," the lowest rating against any NFL **defense**. * **Unless** Carter shocks the world (unlikely), Baltimore will crowd the line of scrimmage, stuff the run...

...the NFC West, a loss and it is tied, so this game is huge. While **the Seahawks** have reasserted **themselves behind** the tough running of Shaun Alexander, the Rams have lost two in a row, allowing...

...Brian Griese has saved the Buccaneers' season. He's 3-1 as a starter and **has** six touchdown passes with one interception. Michael Vick should come in refreshed (after a bye...)

... offense will be without last-minute magician Byron Leftwich with David Garrard starting. 5 receiving **touchdowns for** Detroit's Roy Williams, tops **for** a rookie this season. He has one touchdown for every 5.4 catches. * The Jaguars...

... second in the league behind the Bengals. * Dennis Green is making progress in the desert, **and the lost of Strahan** and Washington is a huge blow to the Giants. Minnesota (5-3) at Green Bay (4-4) 2:15...

9/3, K/33 (Item 1 from file: 713)
 DIALOG(R)File 713:Atlanta J/Const.
 (c) 2006 Atlanta Newspapers. All rts. reserv.

09314094

IN THE MARKET A NEW TAKE ON DINING AT HOME OR OFFICE IT'S NOT JUST FOR PIZZA ANYMORE: BUCKHEAD GOURMET DELIVERY IS CASHING IN ON THE TAKE-OUT TREND BY WORKING WITH ABOUT 75 RESTAURANTS.

Atlanta Journal-CONSTITUTION (AJ-CONSTITUTION) - Monday, November 10, 1997
 By: Sandy Amann John FOR THE JOURNAL-CONSTITUTION
 Section: BUSINESS HORIZON Page: E/(CONSTITUTION): 02
 Word Count: 864

TEXT:

...Not any more. In many areas of Atlanta, there's a third option: Call a **delivery service** to pick up the **food** for you. Sure, pizza places and some Chinese restaurants have delivered for years, but with...

... delivers in several neighborhoods ranging from Virginia-Highland and Midtown to Roswell/Alpharetta. About 75 **restaurants** contract with Buckhead Gourmet for **delivery services**, including McKinnon's, South of France, La Grotta, Tom Tom, Mick's, Houlihan's and...

... a few miles of a restaurant. Tessler won't reveal details of his deals with **restaurants**. Typically, however, third-party **delivery services** get about a 30 percent commission on any meal they deliver. Customers pay the menu...

CAPTION:

...Map

During lunch hour, Buckhead Gourmet Delivery serves many **corporate accounts**, delivering as many as 30 lunches to one office. Big users are accountants, brokers and...

9/3,K/34 (Item 2 from file: 713)
DIALOG(R)File 713:Atlanta J/Const.
(c) 2006 Atlanta Newspapers. All rts. reserv.

06700041
BUSINESS REPORT: ON RETAILING LONGHORN BOSS ISN'T SOLD ON TAKEOUT OPTION
Atlanta Constitution (AC) - Saturday July 18, 1992
By: SONIA MURRAY
Section: BUSINESS Page: C/2
Word Count: 308

MEMO:

... hearty Longhorn Steaks in a plastic foam box. But the increasing pressure on casual dining **restaurants** to offer **takeout service** is forcing the president of the Atlanta-based chain to rethink his opinion.

TEXT:

... hearty Longhorn Steaks in a plastic foam box. But the increasing pressure on casual dining **restaurants** to offer **takeout service** is forcing the president of the Atlanta-based chain to rethink his opinion.

Longhorn Steaks...

... premise sales didn't budge, while off-premise dining rose 5.9 percent. Off-premise **business accounted** for 35 percent of the restaurant industry's \$130 billion in sales last year, according...

9/3,K/35 (Item 1 from file: 725)
DIALOG(R)File 725:(Cleveland)Plain Dealer
(c) 2006 The Plain Dealer. All rts. reserv.

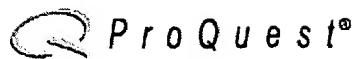
13096065 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Two food delivery services are subjected to the test
Jim Sweeney; Credits, Plain Dealer Reporter
Plain Dealer (Cleveland), Final ED, P F3
WEDNESDAY, April 06, 2005
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT SECTION HEADING: Taste
Word Count: 356

(USE FORMAT 7 OR 9 FOR FULLTEXT)
Two food delivery services are subjected to the test

TEXT:

To test the two biggest **food delivery services**, we placed an order with each.

...order is \$15. Customers can pay by cash, credit card, business check or through a **corporate account**. Both services will include food from different restaurants in a single order, but the delivery...

[« Back to Document View](#)Databases selected: Multiple databases...

Food-To-Go

Casper, Carol. **Restaurant Business.** New York: Nov 1, 1991. Vol. 90, Iss. 16; pg. 121, 8 pgs

Subjects: Trends, Statistical data, Restaurants, Niche marketing, Manycompanies, Deliveries, Customer services

Classification Codes 9190, 9140, 8380, 2400

Locations: US

Companies: Door 2 Door Delivery Express, Kentucky Fried Chicken Corp, Montgomery Foods Inc, Nevada Chicken Enterprises, Steak-Out

Author(s): Casper, Carol

Publication title: Restaurant Business. New York: Nov 1, 1991. Vol. 90, Iss. 16; pg. 121, 8 pgs

Source type: Periodical

ISSN/ISBN: 00978043

ProQuest document ID: 773173

Text Word Count 4427

Document URL: <http://proquest.umi.com/pqdweb?did=773173&sid=4&Fmt=3&client Id=19649&RQT=309&VName=PQD>

Abstract (Document Summary)

Food-to-go encompasses carry-out, delivery, and drive-through, with delivery offering the largest growth area. Encouraged by the success of Domino's Pizza and a belief that Americans desire delivered products other than pizza, existing fast-food chains and new delivery and carry-out ventures are offering choices like chicken, Chinese food, fajitas, and steaks. Another major development is the growth of third-party services that handle delivery for a number of restaurants. Despite the variety of operations available, quick-service restaurants still account for the majority of off-premise sales. As more full-service restaurants add take-out as an option, operators are finding that they need more promotion than just stated availability on a menu.

Full Text (4427 words)

Copyright Bill Communications Nov 1, 1991

If democracy means freedom of choice, then the restaurant industry's off-premise segment is fast becoming more democratic. Consumers today can choose from a dizzying array of food-to-go options.

The growth rate of off-premise traffic has tapered off since the huge increases of the mid-'80s. However, the variety of menus and services continues to increase. At the same time, restaurants are facing competition in the take-out arena from retail stores, supermarkets, and convenience stores.

Consumers depend upon foodservice, both on-and off-premise, to supply more and more of their diets, and so they are more and more concerned about the health and nutrition aspects of that food. Increased frequency of food-to-go prompts more price-value considerations, as well.

Food-to-go encompasses carry-out, delivery, and drive-thru. Delivery is the biggest growth area. Not only are more chains and restaurants offering this service, but so-called third-party services will deliver food to customers from a pooled variety of restaurants. Another food-to-go growth segment is corporate catering as employees opt to work through lunch and companies entertain in-house.

Fast-food chains have always depended upon take-out for a major portion of business; drive-thru windows have accelerated that aspect. Full-service restaurants are also jumping on the takeout bandwagon, but they are finding that successful service needs more promotion than simply noting its availability on the menu.

TRAFFIC RATES. In general, increases in to-go traffic have slowed since 1987. The business is still climbing, just not as

fast as before. Off-premise sales continue to drive industry growth, according to the 1991 Off-Premises Update published by the National Restaurant Association (NRA). Off-premise traffic increased 3% or more in each of the past two years, while on-premise traffic was virtually flat.

Food-to-go accounted for 46% of all restaurant transactions in 1990, compared to 44% in 1987, according to figures from CREST, a service of NPD Group Inc., Park Ridge, IL.

Restaurants that do not offer takeout or delivery are working more actively to protect business inside their four walls, observes consultant Dick Good of R.T. Good & Associates, Dayton, OH. However, a stronger factor retarding growth of restaurant take-out is probably increased competition from other sources.

"Supermarkets have gotten more aggressive in competing with restaurants. They already have the traffic coming into the store, so they are expanding deli departments to tap a ready-made market," Good points out.

Supermarket foodservice grew from a \$7 billion business in 1987 to over \$12 billion today, and is projected to reach \$15 billion by 1994, according to Howard Solganik, another Dayton, OH-based consultant.

A second retail segment providing hot competition for fast-food restaurants is convenience stores. This industry's foodservice sales totaled \$7 billion last year and could double to \$15 billion by the middle of the decade, predicts Tom Campbell, president of C-Store Concepts, Plano, TX, a consultant specializing in c-store foodservice. (For a full report on retail foodservice trends, see RB's Retail/Deli Market Segment Report in the February 10, 1991 issue.)

The growing reliance on outside sources to provide basic sustenance is shaping the off-premise market in ways other than simply spurring growth.

"Concern for health and nutrition plays a bigger role in the choice of take-out meals because they form part of people's everyday pattern of consumption," says Terry Woodard-Polster, a California-based consultant who has taught courses on take-out for the NRA. "It's different from the special occasion of going out to a fine restaurant, when people are more apt to set aside dietary concerns."

Another trend is price-consciousness. So although upscale take-out has drawn attention, future growth will probably stem more from fast-food and midscale operations, Good predicts.

Peter Hetherington, publisher of Meal Delivery Digest, a newsletter for delivery services, concurs. "Customers today are ordering most from medium-priced restaurants, whereas a few years ago price seemed no object."

Delivery is the area of greatest activity. Sparked by the success of Domino's pizza and a conviction that Americans are hungry for delivered products other than pizza, existing fast-food chains and new delivery/carry-out ventures are offering choices like chicken, Chinese food, fajitas, and steaks. A growing number of independent restaurants are also adding delivery.

Responding to harried consumers needs for ease and convenience, creative operators are carving out new niches. In the greater New York City area, services meet commuters at train stations in the evening with take-home meals cooked to order or picked up from restaurants.

In Boston, an independent chef stocks clients' refrigerators with a work week's worth of freshly prepared dinners. Judi Mortner, who operates Seasonal Suppers, originally prepared food for clients in their homes, but about two years ago decided to centralize production for her growing service. She charges \$55 for a single, \$110 for couples, and \$165 for a family of three, for four night's worth of health-oriented, freshly prepared dinners.

DELIVERY. Despite the frenzy of activity, delivery still makes up only the smallest portion of off-premise traffic. It accounted for 8% of the take-out pie in 1990, compared to 61% carryout and 31% drive-thru, according to CREST. After three years of fast growth, delivery traffic actually registered little increase last year. All the new delivery start-ups suggest, however, that this lull may be temporary.

Kentucky Fried Chicken recently launched delivery from about 100 locations, primarily company-owned stores in its home market of Louisville, KY, plus Miami and a few other cities. A small number of franchisees have added the service as well,

reports Richard Detwiler KFC director of public affairs. About 70% of KFC's business is takeout. It hopes to grow new business by expanding delivery.

Another chicken chain experimenting with delivery is El Pollo Loco, Irvine, CA. It launched a corporate pilot program in Scottsdale, AZ, early this summer, following a Las Vegas franchisee's successful foray. In the Las Vegas experiment, delivery initially cannibalized some carry-out and drive-thru sales, but also garnered incremental volume.

"Because the corporate venture is only one store out of seven in the market, we can't do broadcast advertising, only local marketing. But we've already seen some positive results," says Diane Hays-Hoag of El Pollo Loco's marketing department. "We hope eventually to expand delivery to the balance of our seven Phoenix area units."

The franchisee, Nevada Chicken Enterprises (NCE), began delivering from seven of its 19 units. Since adding the program to the rest of the units recently, it has launched some broadcast advertising. NCE has also built awareness with its delivery vans, which serve as "moving billboards."

NCE's vehicles are equipped with propane-fired warming ovens that can carry up to six orders at a time. At its corporate test site, El Pollo Loco simply uses insulated carriers.

EAST-WEST. Two fledgling chains run by Domino's Pizza veterans intend to apply Western marketing and franchising techniques to the delivery of Chinese food. Thomas Burnham, president of HLC America Inc., Ann Arbor MI, calls it "the last fast-food frontier."

Formerly executive vice president of Domino's Pizza International, Burnham and an investor group have obtained franchise rights for the U.S., Mexico, Israel, and the U.K. from Eric Johnson, the Toronto, Canada-based originator of the Ho-Lee-Chow concept. Johnson has already launched 24 locations in Canada with six more planned this year.

To the original concept, Burnham has added a computer system for the stores, which combines POS functions, marketing, accounting, and inventory control, and a centralized purchasing system. His team numbers over a dozen former Domino's executives and managers. HLC America opened its third company store in August. It expects to have 10 more U.S. locations by year's end, plus one each in the U.K. and Mexico City.

HLC's "Chinese-themed" menu of more than 75 items includes traditional Chinese dishes; however, it also contains nontraditional items formulated specifically for delivery. They include popular fast foods and novelties like Chinese-style chicken nuggets, "Forbidden City" marinated fried chicken, "Peking Pizza," beef and chicken kabobs, honey-garlic spareribs, and China Chips--an Oriental version of nachos.

Another group of ex-Domino's executives has begun building its own Chinese delivery chain based in Newport Beach, CA. Confucius is headed by Robert Cotman, who was Domino's senior vice president.

Like HLC, Cotman's group is the U.S. arm of a concept that originated in Canada. Stelway Food Services of Canada opened the first Confucius in Vancouver six years ago and now operates seven other units north of the border. Early last spring, the U.S. company opened its first unit in Tustin, CA.

STAKING A CLAIM. Another budding delivery franchisor that has already carved out a toehold is Steak-Out CharBroiled Delivery, based in Huntsville, AL. It operates 31 stores primarily in the Southeast.

Steak-Out's menu features ribeye steaks, New York strips, steak tips, and chopped steak, all served with salad, baked potato, roll, butter, and sour cream. It also offers a grilled chicken-breast alternative, cheeseburgers, steak and chicken sandwiches, chef salads, and desserts.

After opening two stores, the company began franchising in 1988. It plans to continue building in the Southeast through 1992 with a target of 80 stores. Lunch accounts for 40% to 50% of dollar sales, and an even larger percentage of orders, according to founder and president David Martin.

An independent operator in Nashville, TN, has opened a similar concept. Charcoal Charlie's offers a slightly more upscale menu including filet mignon, London broil, and more nonbeef entrees such as chicken teriyaki, King salmon, and smoked trout. Manager Marcel Lieskamp and several partners launched the operation last September.

Unlike Steak-Out, Charlie's also has a small eat-in area that is heavily utilized for lunch. Eat-in and take-out combine for about 30% of sales; the rest is delivery. Overall business splits about 50-50 between lunch and dinner. The delivery check at lunch runs \$20 to \$25, representing several people ordering together. Dinner tickets average \$14 and are mainly single orders.

TEX-MEX TO GO. A Bryan, TX-based chain is launching a delivery shop featuring Tex-Mex foods. Montgomery Foods Inc. operates four Tejas Cafe & Bar restaurants. It recently decided to supplement these full-service operations with a Tejas Cafe delivery/carry-out concept. The family behind Montgomery also owns Pizza Hut of the Brazos Valley, and was among the first franchisees to spearhead home delivery for Pizza Hut, notes vice president John Lampo. "So we already know a lot about the delivery business."

The full-service Tejas Cafes already offer delivery, accounting for up to 25% of business at one location and 10% to 15% at the others. "But delivery out of the back of the house is a management nightmare," says Lampo.

The first unit is a 1000-sq.-ft. in-line site in a high-traffic area. It will offer a limited selection of items from the full-service restaurants, picked in part for their ability to travel. They include fajitas, chimichangas, enchiladas, tacos, chicken-fried steak, fried chicken, chicken tenders, burgers, and salads. Also featured are party packs of chips and picante sauce, chili, and guacamole.

THIRD-PARTY SERVICES. Another major development to be reckoned with these days is the growth of third-party services that handle delivery for a number of restaurants. In exchange for the deliveries, services usually ask for a share of the meal price ranging from 20% to 35%, and collect a delivery charge from customers.

In the past 18 months, the number of such services has doubled to perhaps 350, says Hetherington of Meal Delivery Digest. At the same time, at least 25 have gone under or been bought out.

Hetherington opened his own service five years ago in Newport Beach, CA, and sold it to several employees last year to concentrate on consulting.

Some companies are adding other delivery services such as flowers or videos, or promoting catering. The successful services are computerized and many are selling advertising to offset the costs of their menu books. The average service delivers for about 10 to 15 restaurants, but a few with more sophisticated systems can handle as many as 40 to 60, says Hetherington.

Two services, Takeout Taxi Inc., Herndon, VA, and Door2Door Delivery Express, Clawson, MI, have begun franchising and both hope to become national presences.

Kevin Abt, founder and president of Takeout Taxi, launched his service in 1987 and in three years built it to five northern Virginia locations representing over 100 restaurants. He initially licensed his software to other services for a one-time fee but recently ditched his thrust to franchising.

Abt distinguished his service early on as concentrating on "midscale foods at moderate prices." Abt also put a heavy emphasis on using data gleaned from the computerized ordering system to drive direct-mail marketing.

He has recently expanded this approach to offer restaurants marketing programs for their on-premise business as well. "As a value-added service, we can build computer databases of restaurants' dine-in customers and tailor direct mailings to this segment of their business as well as delivery."

Door2Door's president Kirk Scott brings eight years of computer expertise plus restaurant management experience to the company he founded in 1988. Among the features distinguishing Door2Door's system, he notes, are its ability to handle high volumes and large delivery areas from one location.

His original operation delivers from over 75 restaurants in a 200-sq.-mi. area north and west of Detroit. It averages nearly 200 deliveries a day made up largely of multiple orders. Lunch transactions average \$30, representing about six orders. Dinner deliveries average \$28, typically feeding two to three persons.

The ability to handle this volume lies in the software Scott designed, which can coordinate orders from a large number of

terminals and manage drivers at multiple remote dispatching centers. The software uses a map system to pinpoint each customer and restaurant location and calculate delivery charges, which run \$2 within a local area plus 75c for each additional mile.

Another feature that distinguishes Door2Door is its menu guide, notes Tracy Naples Gassen, vice president of franchising. It contains editorial material, advertising, and complete menus for each restaurant. Door2Door will publish these menu guides for its franchisees. Door2Door has one franchise operating and two more slated to open by December.

Menu Express in Nashville, operated by Lee Pedigo, is fairly typical of the successful independent service. It delivers for nine restaurants in a roughly 4.5-mi. radius and tries to keep travel time down to no more than 15 minutes.

Menu Express averages \$25 per order and with a typical \$8 per-person ticket. "We do 35% to 40% of business at lunch and have started targeting that period more. It involves a lot of multiple orders, while evening business comes mainly from singles and couples." Pedigo uses a computer to take orders, then prints out hard copies that are faxed to restaurants. About 20% of callers want to combine deliveries. In this situation, Menu Express charges \$3 for the first restaurant and \$2 each for additional ones.

DO IT YOURSELF. Jeff Senior and partners decided to offer their own delivery service from their Italian restaurant Caffe Lampara in Boston, although they had formerly used a third-party service for their two Skipjack's Seafood Emporiums. They had no quarrels with the service provided, Senior says. They just prefer to have total control. "Some delivery services mark up menu items or charge customers a fee, and we don't feel that's right," Senior says.

Senior hopes delivery will make up 15% to 20% of the new restaurant's sales. Caffe Lampara just started its service in late summer and initially did more off-premise sales through carryout. However, Senior expects that to change with students returning to nearby Boston University.

The Levy Restaurants, Chicago, introduced its own Chef's Express delivery service last spring, featuring menus from seven of its Chicago restaurants. This fall, however it decided to limit the service to just two concepts, Randall's Rib House and Bistro 110, which have accounted for the largest share of deliveries.

Levy originally offered the service evenings only, but has extended it to lunch, and plans to pursue corporate business more aggressively, notes marketing coordinator Lynne Goldman.

Another approach to delivery is being touted by Larry Colligan, operator of Tucson's Hidden Valley Inn and a delivery service, Mr. C's Chicken & Ribs presented by the Inn. Colligan put together a fleet of 10 vans equipped with refrigerators and holding ovens to deliver complete meals with entrees like oven-roasted chicken, mesquite-roasted barbecued ribs, and mini meat loafs. He hopes to sign up well-known restaurants in a number of cities for the same kind of service.

CORPORATE CATERING. Like Levy, many delivery operations have found office service a more fertile market than they anticipated. This should not be surprising, as studies show Americans spend more hours on the job today than a decade ago. Opportunities include supplying food to individuals or groups working through lunch or staying late, as well as catering meetings.

Companies going after this market often tailor their service to suit businesses. Door2Door offers monthly billing to corporate clients. Steak-Out takes pains to make sure multi-order deliveries go smoothly by printing separate tickets as well as a master ticket for each order, and packing the extras that go with each entree in individual bags to ease distribution.

A lot of operators underestimate the complexities of serving corporate needs, says Amy Zintl, director of sales and marketing for Boston's Creative Gourmet Ltd. This foodservice management and catering company launched a separate service five years ago, called Foods to Go, to handle deliveries to offices.

Creative Gourmet distinguishes this business from its catering operation, which involves customized menus and a higher level of on-premise service.

"Our primary application is providing food for scheduled meetings of 10 to 15 people, although we deliver smaller orders for some customers," Zintl notes. Orders should be placed by 2 p.m. for next-day delivery. The company also offers same-day Express Service with three hours notice for a 25% surcharge.

Creative Gourmets is a division of Gardner Merchant, Trumbull, CT (formerly Trusthouse Forte Food Services), which has a lot of experience catering to business needs in a variety of settings. Another of its successful ventures is Pi's Place restaurant in Miami's Centrust Tower which operates a satellite venture, 2GO, in the same building to meet the take-out needs of its office population. The restaurant's kitchen doubles as commissary for the take-out store, allowing 2GO to serve several hundred people daily with a staff of three. 2GO also caters meetings in the office tower on one-day notice, while individuals can call in lunch orders for pick-up with a few minutes turnaround.

FAST FOOD. Despite all the activity in other segments, quick-service restaurants still account for the lion's share of off-premise sales. They contributed 91.9% of off-premise traffic in 1990, CREST reports. The combination of carry-out, drive-thru, and delivery made up 62% of all fast-food transactions. One interesting note is that carry-out grew faster than drive-thru in 1990 for the first time in four years. Whether this represents a change in customer preference, a slowdown in development, or a temporary blip in the numbers is hard to say.

Consultant Woodard-Polster notes that in Los Angeles and other metro areas, drive-thru permits have been restricted due to concerns over traffic and pollution. Few operators, however, appear to be backing away from the concept.

A Southern California chain, In-N-Out Burger Baldwin Park, says its goal to appeal to a broader range of customers led the company to add dining rooms to its original drive-thru-only format. About half of the company's 69 units now offer seating for 50 to 70 in addition to drive-thru. Newer sites feature up to 100 seats.

The chain claims the distinction of having introduced the first hamburger drive-thru to California when its original unit debuted back in 1948, in the era of drive-ins and carhops. Since son Rich Snyder took over management of the privately-owned chain from founders Harry and Esther Snyder in 1976, growth has sped up considerably.

In other parts of the country, drive-thru operators also remain unfazed. Bob Gontram, president of Zipp's Drive-Thru, a chain of double drive-thrus based in St. Louis, MO, believes the format still has "tremendous development potential." Zipp's grew 25% last year to a total of 49 units, 23 of them franchised.

While In-N-Out presented an alternative to carhop service back in 1948, Sonic Industries Inc., OKlahoma City OK, has stuck with the drive-in format it began with in 1951. However, it has recently been building units that combine drive-thru windows with drive-in stalls. There are no plans to abandon carhop service and the jury is still out on which version will become its primary expansion vehicle, chairman C. Stephen Lynn reports.

"My gut feeling is that in areas where we already have a concentration, new units will not have drive-up windows. But as we expand into markets where we have little or no penetration, combination units make sense." Takeout for Sonic means customers taking the food off-premises after ordering, versus staying and eating in the car. By this definition, close to 60% of business is off-premise, Lynn notes.

The 1,115-unit chain has boosted sales to \$514 million in fiscal '91 from \$455 million last year. Average store sales systemwide rose from \$446,000 to \$494,000. Operations are spread among 22 Sunbelt states, and 100 new units are projected for fiscal '92.

Traditional fast-food outlets account for the majority of drivethru sales, but some operators in other segments are also trying the format.

The Spaghetti Shop, Champaign, IL, began adding drive-thrus about a year ago after having built 25 units without them. "Drive-thru is now a full part of the program," says Jim Teaters, president. "All new units will include them and several franchisees are retrofitting their stores." About 65% of volume comes from take-out overall. In drive-thru-equipped units the windows account for more than half that volume.

The Spaghetti Shop offers individual lunches and dinners, but its most popular items are family-size buckets of pasta with sauce, available for take-out only. They account for 44% of total sales or two-thirds of take-out volume. At last count the chain had four company stores and more than 30 franchised units concentrated in the Midwest.

Another unusual application of drive-thru service is for Chinese food. Even full-service Chinese restaurants are often known for their speed, but owner Joseph Long picks up the pace at his two Chinese Chef restaurants in Springfield, MO, with a fast-food format incorporating drivethru service.

Fong first included a drivethru lane when he built his second restaurant eight years ago. This fall he replaced his original unit with a reconstruction that also features a drive-thru. At his second, smaller unit, which has 55 inside seats, the window accounts for 40% of business. Carry-out contributes another 20%, and 40% is eat-in.

The operators of Houston's three Cafe Express restaurants, which were designed to fill the gap between upscale eateries and fast-food outlets, have not yet built a drive-thru-equipped unit but consider it a strong possibility as they expand, says Lonnie Schiller, president of Express Foods Inc.

Schiller notes that the concept has changed since he and wife Candice opened the first Cafe Express in 1984 with partner Robert Del Grande, the creative force behind Houston's upscale Cafe Annie. Located in an office building, Cafe Express was initially developed to offer lunches to office workers. "We soon realized that with a little tweaking the food and service lent themselves to evening business as well," Schiller notes. "We became more of a destination restaurant that just happened to be self-service." This change shifted business from an initial mix of nearly 80% lunch and 20% take-out to about a 50-50 split between lunch and dinner, with about 12% take-out. Checks average \$7.50.

Americans have generally become more sophisticated about food. Operators that have responded to this trend include a Boston-based franchise, New Boston Chicken Inc., and independent Rosti in Brentwood, CA.

Boston Chicken tags its food "Take Home Cooking" to stress the fact that everything on the menu is prepared from scratch in each store. This includes its signature marinated rotisserie chicken, fresh hot vegetables, cold salads, chicken soup, chicken pot pies, and baked goods.

"Our approach is 'good food fast,'" says Charlie Cocotas, president, who was COO of Church's Fried Chicken before joining Boston Chicken two years ago. Since the target market is takehome, 33-unit Boston Chicken sells deli-style, including whole and half chickens, vegetables, and soups by the pint or quart, salads by the pound, and baked goods by the dozen, as well as offering individual servings. "We've added seating to new units because customers wanted it, but we plan to keep it minimal," he adds. About 70% of its volume is take-out.

Kathie and Michael Gordon initially envisioned Rosti, opened last spring, as "an Italian version of take-home chicken," notes Kathie Gordon, but the finished product ended up a bit wider in scope. She attributes this to the influence of partner and executive chef Agostino Sciandri.

The three still bill Rosti short for Rosticceria Toscana as "Tuscan Takk Home Cooking," and its biggest seller is a half chicken, pounded and griddled with rosemary and garlic, served with roasted potatoes for \$6.75.

About two-thirds of business is carry-out, while a 32-seat outdoor patio has generated more on-premise business than expected. Checks average \$10 compared to a \$20 lunch average and higher dinner tab at the more formal, strictly eat-in Trattoria Toscana.

FULL-SERVICE OPTION. As all sorts of full-service restaurants continue to add take-out as an option, one thing many operators are learning is that they need to do considerably more promotion than simply stating its availability on the menu.

Tejas, a Southwest-themed Minneapolis restaurant that has offered take-out since it opened four years ago, began a refillable coffee mug promotion last spring to help draw attention to the service. Although it has a separate counter with display cases, catering director Melanie Peacock says, "You could eat here and still not know we have a take-out section." To remedy this, Tejas does frequent mailings and prints take-out and fax menus that include a box lunch program.

The menu features soups, salads, entrees like grilled steak quesadilla or chicken fajitas, as well as sandwiches like grilled chicken salad with cilantro pesto and maplecured ham with Jack cheese. Currently 75% to 80% of take-out is at lunch, accounting for about 10% to 15% of total restaurant sales. The restaurant recently launched a new program to garner more evening take-out, offering dinner entrees packaged cold with instructions on how to heat them quickly at home. The restaurant also delivers orders over \$10 in downtown Minneapolis, and will station runners outside its mall location, so customers in cars can pick them up.

Despite the plethora of choices, customers are still hungering for more food-to-go options. Operators who can deliver convenience, good nutrition, variety, and value will find success in the take-out arena.

Welcome to Restaurants Door Two Door

Restaurants Door Two Door was established in 1999 with the goal of bringing your favorite national chains and local eateries to your home or office. We at D2D specialize in coordinating everything from dinner at home to any size business meeting or party you may have. We pride ourselves on professional, personal and efficient service and hope that you enjoy our service with the use of our website. We look forward to serving you and appreciate any suggestions or comments you may have. In business since 1999, beginning with 30 restaurants available for delivery in the Orange County area. We currently deliver for more than 500 restaurants and growing from the Orange County area through Los Angeles. We feed over 50,000 people a month, delivering 6000 orders monthly. Leader in the explosive restaurant delivery industry with full-time call center staff, dispatch department, customer service center, marketing/design department, and accounting department.

Restaurants Door Two Door is Southern California's foremost restaurant delivery service, delivering lunch and dinner from over 500 of the South Land's finest restaurants.

We specialize in home & business delivery, drop-off Party Platters & Catering trays, and have been the choice of major Hollywood studios. As always, your personal privacy and security is guaranteed.

Give us a call at 888-Y-EAT-OUT or [Order Online](#) and you'll be dining on your favorite meal in about an hour!

D2D Currently Serves the cities of:

- Newport Beach
- Corona Del Mar
- Irvine
- Laguna Beach
- Costa Mesa
- Laguna Niguel
- Dana Point
- Downtown Los Angeles
- Burbank
- Glendale
- Studio City
- North Hollywood
- Universal City
- Toluca Lake
- Sherman Oaks

Delivery within your zone - \$7.99(lunch) or \$4.99 (dinner) no matter how large your order! For Catering or large orders we can deliver outside normal delivery zones for an extra fee. If you are near or adjacent to our delivery area or the restaurant is out of your zone please call us at 888-932-8688 for availability.

Corporate Accounts

A corporate account enables you to charge food deliveries to your house account. Order food for employees, clients or guests and have it charged to your company credit card or receive bimonthly billing statements & pay by check. Some benefits include:

- Takeout containers labeled with employee name
- No-show credit card privileges
- Consolidated billing statements Tax deduction*

*Meals eaten at business locations may be tax deductible. Consult your tax professional.

Corporate Account Application (Adobe Acrobat Reader Required)

For additional information, please call us at 888-932-8688



Enter Web Address: Searched for <http://www.doortwodoor.com/>

Note some duplicates are not shown. See all.
* denotes when site was updated.

Search Results for Jan 01, 1996 - Mar 08, 2006

1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
0 pages	0 pages	0 pages	2 pages	5 pages	5 pages	14 pages	18 pages	10 pages	4 pages	0 pages
				Mar 09, 2000	Mar 02, 2001 *	May 23, 2002	Feb 09, 2003	Jan 28, 2004 *	Jan 30, 2005 *	
				Jun 16, 2000 *	Mar 06, 2001	Jun 04, 2002	Feb 13, 2003	Feb 26, 2004 *	Feb 07, 2005	
				Aug 16, 2000	Apr 05, 2001	Jul 26, 2002 *	Mar 24, 2003	Mar 28, 2004	Mar 18, 2005	
				Oct 14, 2000 *	May 18, 2001	Jul 27, 2002	Apr 02, 2003	Mar 30, 2004	Mar 25, 2005	
				Oct 17, 2000	Jul 20, 2001	Aug 02, 2002 *	Apr 19, 2003 *	May 18, 2004		
					Aug 11, 2002	May 22, 2003 *	May 22, 2003 *	May 20, 2004		
					Sep 21, 2002	May 24, 2003	May 24, 2003	May 21, 2004		
					Sep 24, 2002	Jul 17, 2003	Jul 17, 2003	Jun 12, 2004		
					Sep 27, 2002	Jul 24, 2003	Jul 24, 2003	Sep 18, 2004		
					Oct 03, 2002	Aug 03, 2003	Aug 03, 2003			
					Nov 21, 2002 *	Aug 06, 2003	Aug 06, 2003			
					Nov 22, 2002	Sep 28, 2003	Sep 28, 2003			
					Nov 23, 2002	Oct 22, 2003	Oct 22, 2003			
					Nov 29, 2002	Oct 28, 2003	Oct 28, 2003			
						Dec 14, 2003	Dec 14, 2003			
						Dec 15, 2003	Dec 15, 2003			
						Dec 18, 2003	Dec 18, 2003			
						Dec 25, 2003	Dec 25, 2003			

[Home](#) | [Help](#)

[Internet Archive](#) | [Terms of Use](#) | [Privacy Policy](#)



Enter Web Address: Take Me Back > All > Adv. Search

Searched for <http://www.door2door.com/accounts.htm>

* denotes when site was updated.

1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
0 pages	2 pages	0 pages								
									<u>Feb 06, 2005</u>	<u>Mar 18, 2005</u>

[Home](#) | [Help](#)

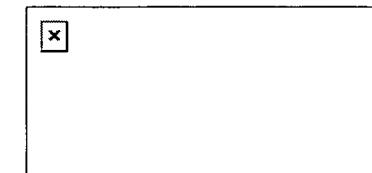
[Internet Archive](#) | [Terms of Use](#) | [Privacy Policy](#)

http://web.archive.org/web/*/http://www.doortwodoor.com/accounts.htm

This is Google's cache of <http://www.totla.com/corp.html> as retrieved on Jan 23, 2005 18:30:43 GMT.
Google's cache is the snapshot that we took of the page as we crawled the web.
The page may have changed since that time. Click here for the [current page](#) without highlighting.
This cached page may reference images which are no longer available. Click here for the [cached text](#) only.
To link to or bookmark this page, use the following url: <http://www.google.com/search?q=cache:TDPRMYC18-QJ:www.totla.com/corp.html+%22Takeout+Taxi%22+corporate+accounts%22&hl=en&gl=us&ct=clnk&cd=1>

Google is neither affiliated with the authors of this page nor responsible for its content.

These search terms have been highlighted: **takeout taxi corporate accounts**



CORPORATE ACCOUNTS

Businesses within the *Takeout Taxi* delivery area wishing to establish a Corporate House Account must fill out a Corporate Account Application.*

Click on the *Takeout Taxi* logo above for a copy of the application form. Print the form, fill out the required information and fax it to (310)301-7014.

We appreciate your interest and look forward to having you as a regular *Takeout Taxi* customer!

***Applications are subject to credit review**

[Return To Home Page](#)

</htm



Enter Web Address: All Take Me Back
Searched for <http://www.quikdine.com>

Note some duplicates are not shown. See all.
* denotes when site was updated.

Search Results for Jan 01, 1996 - Mar 08, 2006

1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
0 pages	7 pages	13 pages	28 pages	11 pages	7 pages	0 pages				
				Feb 01, 2001 *	May 23, 2002 *	Feb 06, 2003 *	Mar 27, 2004 *	Mar 27, 2004 *	Jan 27, 2005	
				Apr 05, 2001 *	May 27, 2002 *	Feb 06, 2003 *	Apr 13, 2004	Apr 13, 2004	Feb 06, 2005	
				Apr 29, 2001 *	May 28, 2002 *	Feb 15, 2003 *	May 19, 2004	May 19, 2004	Feb 08, 2005	
				May 15, 2001 *	Jun 03, 2002 *	Feb 15, 2003 *	Jun 04, 2004	Jun 04, 2004	Feb 09, 2005	
				May 18, 2001 *	Jun 04, 2002 *	Mar 20, 2003 *	Jun 05, 2004	Jun 05, 2004	Feb 12, 2005	
				Sep 22, 2001 *	Aug 02, 2002 *	Mar 25, 2003 *	Jun 10, 2004	Jun 10, 2004	Mar 05, 2005	
				Nov 30, 2001 *	Aug 11, 2002 *	Mar 30, 2003 *	Jun 11, 2004	Jun 11, 2004	Mar 06, 2005	
					Sep 23, 2002 *	Apr 22, 2003 *	Jun 12, 2004			
						May 26, 2003 *	Jul 11, 2004			
						Sep 25, 2002 *	Sep 23, 2004			
						Sep 28, 2002 *	Sep 25, 2004			
						Sep 29, 2002 *	Jun 12, 2003			
						Nov 26, 2002 *	Jun 13, 2003			
						Nov 28, 2002 *	Jun 20, 2003			
							Jun 24, 2003			
							Jul 17, 2003			
							Jul 20, 2003			
							Sep 27, 2003			
							Sep 28, 2003			
							Oct 05, 2003			
							Oct 17, 2003			
							Nov 19, 2003 *			
							Nov 22, 2003 *			
							Dec 11, 2003			
							Dec 16, 2003			
							Dec 19, 2003			
							Dec 27, 2003			
							Dec 29, 2003			



Enter Web Address:

All Take Me Back Adv. Search

2 Results

Searched for http://www.quikdine.com/stats/franchise/qdf_RDS_intro.html

* denotes when site was updated.

Search Results for Jan 01, 1996 - Mar 08, 2006						
	1996	1997	1998	1999	2000	2001
0 pages	0 pages	0 pages	0 pages	0 pages	0 pages	0 pages
	1996	1997	1998	1999	2000	2001
	0 pages					

2002 2003 2004 2005 2006

0 pages 1 pages 1 pages 1 pages 0 pages

Oct 25, 2004 * Feb 05, 2005

[Home](#) | [Help](#)

[Internet Archive](#) | [Terms of Use](#) | [Privacy Policy](#)